

**LAKE COUNTY LAND REUTILIZATION CORPORATION
REVENUES AND EXPENDITURES
MEASURING PERFORMANCE
2017**

| REVENUES | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 June | TOTALS | % OF TOTALS |
|------------------------------------|-------------|----------------------|------------------------|------------------------|------------------------|------------------------|------------------------|-----------------|
| Start Up - Treasurer | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0.000% |
| DTAC Funding | | \$ 627,333.35 | \$ 643,350.99 | \$ 823,970.10 | \$ 807,393.97 | \$ 600,000.00 | \$ 3,502,048.41 | 60.838% |
| AGO's MOF Grant and Matching Funds | | \$ - | \$ 812,431.00 | \$ - | \$ - | \$ - | \$ 812,431.00 | 14.114% |
| Lien Revenue | | \$ - | \$ 43,028.38 | \$ 129,279.53 | \$ 60,070.48 | \$ 7,404.22 | \$ 239,782.61 | 4.166% |
| Property Sales | | \$ - | \$ - | \$ - | \$ - | \$ 500,240.00 | \$ 500,240.00 | 8.690% |
| Donations | | \$ - | \$ - | \$ 31,517.14 | \$ 9,046.47 | \$ 1,850.00 | \$ 42,413.61 | 0.737% |
| CDBG Funds | | \$ - | \$ - | \$ 27,000.00 | \$ 45,000.00 | \$ - | \$ 72,000.00 | 1.251% |
| HOME Funds | | \$ - | \$ - | \$ - | \$ 74,722.00 | \$ 11,410.81 | \$ 86,132.81 | 1.496% |
| Cuyahoga HHF Mortgage | | \$ - | \$ - | \$ 2,200.00 | \$ - | \$ - | \$ 2,200.00 | 0.038% |
| NIP Funds | | \$ - | \$ - | \$ - | \$ 396,865.80 | \$ 95,633.00 | \$ 492,498.80 | 8.556% |
| Allstate Foundation | | \$ - | \$ 1,000.00 | \$ 1,000.00 | \$ 1,000.00 | \$ - | \$ 3,000.00 | 0.052% |
| Bank Interest | | \$ 471.99 | \$ 928.22 | \$ 523.77 | \$ 1,008.10 | \$ 648.22 | \$ 3,580.30 | 0.062% |
| Miscellaneous | | \$ - | \$ - | \$ - | \$ 25.75 | \$ 5.00 | \$ 30.75 | 0.001% |
| TOTAL REVENUES | \$ - | \$ 627,805.34 | \$ 1,500,738.59 | \$ 1,015,490.54 | \$ 1,395,132.57 | \$ 1,217,191.25 | \$ 5,756,358.29 | 100.000% |

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| EXPENDITURES | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 June | TOTALS | % OF EXPENDITURES | % OF REVENUE |
|--------------------------------|-------------|---------------------|------------------------|----------------------|------------------------|----------------------|------------------------|-------------------|----------------|
| DTAC Chargebacks | | \$ - | \$ - | \$ - | \$ 66,478.98 | \$ - | \$ 66,478.98 | 1.787% | 1.155% |
| AGO's MOF Demolition Program | | \$ 169.92 | \$ 1,065,244.92 | \$ 117,995.95 | \$ - | \$ - | \$ 1,183,410.79 | 31.806% | 20.558% |
| Cooperative Collaborations | | \$ - | \$ 318,119.28 | \$ 313,032.89 | \$ 294,500.00 | \$ 2,429.73 | \$ 928,081.90 | 24.943% | 16.123% |
| Employee Related Expenses | | \$ 67,400.01 | \$ 109,007.75 | \$ 112,664.08 | \$ 119,539.09 | \$ 51,655.34 | \$ 460,266.27 | 12.370% | 7.996% |
| LCLRC NIP Demolitions | | \$ - | \$ - | \$ 157,260.90 | \$ 307,737.05 | \$ - | \$ 464,997.95 | 12.497% | 8.078% |
| LCLRC Properties | | \$ 250.00 | \$ 812.31 | \$ 72,639.78 | \$ 188,807.78 | \$ 63,172.91 | \$ 325,682.78 | 8.753% | 5.658% |
| Office Expenses | | \$ 8,728.38 | \$ 11,985.78 | \$ 15,103.80 | \$ 28,203.17 | \$ 8,252.40 | \$ 72,273.53 | 1.942% | 1.256% |
| Nuisance Abatement Demolitions | | \$ - | \$ - | \$ 33,900.00 | \$ 46,779.90 | \$ 58,984.13 | \$ 139,664.03 | 3.754% | 2.426% |
| Cuyahoga HHF Mortgage & Fee | | \$ - | \$ - | \$ - | \$ 13,500.00 | \$ - | \$ 13,500.00 | 0.363% | 0.235% |
| Professional Fees | | \$ 5,169.00 | \$ 8,214.00 | \$ 14,868.00 | \$ 8,276.00 | \$ 7,595.50 | \$ 44,122.50 | 1.186% | 0.767% |
| Business Insurance | | \$ 3,939.00 | \$ 3,906.00 | \$ 4,700.00 | \$ 4,769.00 | \$ 4,975.00 | \$ 22,289.00 | 0.599% | 0.387% |
| TOTAL EXPENDITURES | \$ - | \$ 85,656.31 | \$ 1,517,290.04 | \$ 842,165.40 | \$ 1,078,590.97 | \$ 197,065.01 | \$ 3,720,767.73 | 100.000% | 64.638% |

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| Administrative Costs as a % of Revenues | 10.41% |
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