

Lake County Land Reutilization Corporation
Revenue and Expenses
December 31, 2017

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
Ordinary Revenue/Expense					
Revenue					
40000 · DTAC Funding	627,333.35	643,350.99	823,970.10	807,393.97	777,741.80
40100 · Bank Interest	471.99	928.22	523.77	1,008.10	1,635.77
40200 · Property Sales	0.00	0.00	0.00	0.00	553,651.50
40400 · Lien Revenue	0.00	43,028.38	129,279.53	60,070.48	21,975.90
40500 · NIP Open Ended Mortgages	0.00	0.00	0.00	396,865.80	95,633.00
40600 · Mortgages	0.00	0.00	0.00	0.00	0.00
40610 · Cuyahoga HHF Acquisitions	0.00	0.00	0.00	0.00	0.00
Total 40600 · Mortgages	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
41000 · Moving Ohio Forward					
41100 · MOF AGO Grants	0.00	500,000.00	0.00	0.00	0.00
41200 · MOF AGO Matching Funds	0.00	312,431.00	0.00	0.00	0.00
Total 41000 · Moving Ohio Forward	<u>0.00</u>	<u>812,431.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
42000 · Other Grants, Gifts, Endowments					
42100 · Allstate Foundation	0.00	1,000.00	1,000.00	1,000.00	0.00
42200 · Donations	0.00	0.00	31,517.14	9,046.47	5,850.00
42300 · CDBG Funds	0.00	0.00	27,000.00	45,000.00	5,000.00
42400 · HOME Funds	0.00	0.00	0.00	74,722.00	11,410.81
Total 42000 · Other Grants, Gifts, Endowments	<u>0.00</u>	<u>1,000.00</u>	<u>59,517.14</u>	<u>129,768.47</u>	<u>22,260.81</u>
43400 · Public Records Requests	0.00	0.00	0.00	25.75	5.00
48900 · Miscellaneous Revenue	0.00	0.00	0.00	0.00	0.00
Total Revenue	<u>627,805.34</u>	<u>1,500,738.59</u>	<u>1,013,290.54</u>	<u>1,395,132.57</u>	<u>1,472,903.78</u>
Gross Revenue	627,805.34	1,500,738.59	1,013,290.54	1,395,132.57	1,472,903.78
Expense					
60000 · General Office Expense					
60100 · Rent Expense	2,748.97	4,712.52	5,669.81	5,400.00	4,950.00
60120 · Advertising and Promotion	270.35	648.81	1,129.68	8,065.13	1,838.63
60130 · Computer Expenses	668.08	0.00	0.00	154.85	475.01
60140 · Conferences	555.83	890.12	717.94	603.13	200.92
60150 · Travel Expense - Mileage	179.21	1,515.51	1,621.26	1,724.45	1,089.60
60160 · Entertainment	0.00	33.50	0.00	0.00	21.44
60170 · Telephone Internet Services	1,149.47	1,074.23	1,893.58	3,467.07	3,437.39
60180 · Dues and Subscriptions	850.00	0.00	0.00	1,050.00	272.50
60200 · Office Expense	379.94	157.89	560.00	25.00	175.00
60210 · Office Supplies	1,158.59	547.25	740.91	1,748.33	1,006.44
60220 · Copier Usage Printing	721.94	2,303.89	2,146.70	2,990.08	2,797.63
60230 · Postage and Delivery	46.00	102.06	623.92	465.92	298.70
Total 60000 · General Office Expense	<u>8,728.38</u>	<u>11,985.78</u>	<u>15,103.80</u>	<u>25,693.96</u>	<u>16,563.26</u>

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60400 · Business Insurance					
60410 · Business Owners	660.00	660.00	669.00	697.00	700.00
60420 · Commercial Umbrella	1,579.00	1,546.00	1,799.00	1,799.00	1,799.00
60430 · Directors/Officers Insurance	1,700.00	1,700.00	2,232.00	2,273.00	2,476.00
Total 60400 · Business Insurance	<u>3,939.00</u>	<u>3,906.00</u>	<u>4,700.00</u>	<u>4,769.00</u>	<u>4,975.00</u>
60500 · Employee Hospitalization					
60510 · CMS Medicare	524.50	1,258.80	1,258.80	1,258.80	1,258.80
60520 · Medicare Supplement	476.70	1,132.58	1,205.34	1,323.14	1,383.96
60530 · Dental, Eye, Hearing	185.00	494.90	608.58	681.94	721.85
60540 · Prescription Drug	75.00	246.00	330.00	469.20	505.20
Total 60500 · Employee Hospitalization	<u>1,261.20</u>	<u>3,132.28</u>	<u>3,402.72</u>	<u>3,733.08</u>	<u>3,869.81</u>
60620 · Miscellaneous					
60620 · Miscellaneous	0.00	0.00	0.00	-25.00	0.00
60630 · DTAC Chargebacks					
60631 · Publication Costs	0.00	0.00	0.00	56,322.48	45,518.04
60632 · Preliminary Judicials	0.00	0.00	0.00	10,156.50	7,212.75
Total 60630 · Chargebacks DTAC	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>66,478.98</u>	<u>52,730.79</u>
60700 · Depreciation Expense	0.00	0.00	0.00	2,534.21	2,530.16
60800 · Professional Services					
60850 · Prof Fees - Accounting	2,919.00	3,514.00	2,718.00	3,426.00	2,674.00
60860 · Prof Fees - Internal Audit	0.00	1,700.00	2,550.00	1,850.00	2,950.00
60870 · Prof Fees - State Audit	0.00	0.00	4,100.00	0.00	4,100.00
60880 · Prof Fees - Legal	2,250.00	3,000.00	3,000.00	3,000.00	3,000.00
60890 · Professional Fees - Lobbying	0.00	0.00	2,500.00	0.00	0.00
Total 60800 · Professional Services	<u>5,169.00</u>	<u>8,214.00</u>	<u>14,868.00</u>	<u>8,276.00</u>	<u>12,724.00</u>
61000 · Employee Related Expenses					
61100 · Contract - Director	37,155.00	59,820.00	60,000.00	64,185.00	57,975.00
61200 · Salaries - Office	26,666.72	42,599.97	45,200.00	47,800.00	48,995.00
Total 61000 · Employee Related Expenses	<u>63,821.72</u>	<u>102,419.97</u>	<u>105,200.00</u>	<u>111,985.00</u>	<u>106,970.00</u>
61300 · Payroll Expense					
61310 · FICA - Employer	2,040.00	3,007.50	3,437.60	3,523.02	3,720.81
61320 · OHIO BWC	34.09	100.00	155.76	126.99	27.66
61330 · OHIO Unemployment Compensation	243.00	243.00	342.00	171.00	225.00
61340 · FUTA - Employer's Unemployment	0.00	105.00	126.00	0.00	0.00
Total 61300 · Payroll Expense	<u>2,317.09</u>	<u>3,455.50</u>	<u>4,061.36</u>	<u>3,821.01</u>	<u>3,973.47</u>
63000 · Moving Ohio Forward Expenses					
63100 · MOF Advertising	169.92	0.00	0.00	0.00	0.00
63200 · MOF Grants	0.00	500,000.00	0.00	0.00	0.00
63300 · MOF AGO Matching Funds	0.00	312,431.00	0.00	0.00	0.00
63310 · MOF LCLRC Matching Funds	0.00	212,374.04	100,056.96	0.00	0.00
63320 · MOF LCLRC Funds	0.00	14,174.88	15,363.99	0.00	0.00
63500 · MOF Un-reimbursed Soft Costs	0.00	26,265.00	2,575.00	0.00	0.00
Total 63000 · Moving Ohio Forward Expenses	<u>169.92</u>	<u>1,065,244.92</u>	<u>117,995.95</u>	<u>0.00</u>	<u>0.00</u>

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64000 · Cooperative Collaborations					
64100 · Grand River Merrick Hutchinson Demo	0.00	62,200.00	0.00	0.00	0.00
64101 · Painesville City Hotel Demo	0.00	254,773.91	0.00	0.00	0.00
64301 · Sycamore/Pontiac Park	0.00	1,145.37	163,032.89	0.00	0.00
64302 · Crossroads	0.00	0.00	0.00	0.00	38,510.85
64401 · Dworken & Bernstein Demo	0.00	0.00	150,000.00	0.00	0.00
64402 · Lake Cty Senior Ctr & BldgGrounds	0.00	0.00	0.00	0.00	171,875.00
64104 · Painesville City Garage Demo	0.00	0.00	0.00	294,500.00	0.00
64501 · NIKE/Sr Center Demolition	0.00	0.00	0.00	0.00	2,429.73
Total 64000 · Cooperative Collaborations	0.00	318,119.28	313,032.89	294,500.00	212,815.58
65000 · LCLRC PROPERTY Expenses					
65100 · Property Sales - Closing Costs	0.00	430.00	9,647.00	981.25	44,143.44
65150 · Acquisitions - Title Searches	0.00	0.00	0.00	0.00	5,115.00
65200 · Property Sales - Court Costs	0.00	0.00	0.00	0.00	1,275.00
65300 · Property Insurance	250.00	286.81	14,694.00	10,475.41	6,464.28
65400 · Property Security	0.00	95.50	1,613.82	132.00	726.07
65500 · Inspection Fees	0.00	0.00	600.00	0.00	430.00
65600 · Rehab/Remodeling	0.00	0.00	36,478.07	154,424.61	0.00
65602 · EPA Clean-up 265 N State St	0.00	0.00	0.00	0.00	16,002.51
65700 · Maintenance Fees	0.00	0.00	8,154.70	17,439.00	18,680.63
65710 · Utilities All	0.00	0.00	1,223.47	1,701.48	1,119.62
65720 · Marketing/Signage	0.00	0.00	0.00	0.00	1,624.42
65820 · Property Tax Proration Refunds	0.00	0.00	0.00	0.00	197.29
65821 · DreTAC Fees	0.00	0.00	0.00	0.00	1,988.23
65822 · Auditor/Treasurer Fees	0.00	0.00	0.00	0.00	40.20
65800 · Property Taxes/Assessments	0.00	0.00	203.72	3,154.03	4,739.77
65900 · Miscellaneous	0.00	0.00	25.00	0.00	0.00
65910 · Property Appraisals	0.00	0.00	0.00	500.00	0.00
Total 65000 · LCLRC PROPERTY Expenses	250.00	812.31	72,639.78	188,807.78	102,546.46
66000 · LCLRC PROPERTY Demolitions					
66100 · Administration Fees	0.00	0.00	5,691.90	18,596.48	0.00
66200 · Construction Mgmt Soft Costs	0.00	0.00	4,120.00	11,791.57	0.00
66300 · Asbestos Assessment	0.00	0.00	5,524.00	19,074.00	0.00
66400 · Asbestos Abatement	0.00	0.00	45,175.00	112,605.00	100.00
66500 · Demolition Expenses	0.00	0.00	84,050.00	121,820.00	0.00
66600 · NIP Cuy HHF Mortgage Fee	0.00	0.00	0.00	13,500.00	5,500.00
66700 · NIP Cuy HHF Mortgage Repayments	0.00	0.00	0.00	0.00	0.00
66800 · Greening of Properties	0.00	0.00	12,700.00	23,850.00	2,450.00
66900 · OHFA - Early Dispos Chargeback	0.00	0.00	0.00	0.00	3,666.78
Total 66000 · LCLRC PROPERTY Demolitions	0.00	0.00	157,260.90	321,237.05	11,716.78
67000 - NUISANCE ABATEMENT Demolitions					
67100 - Administration Fees	0.00	0.00	0.00	3,841.90	5,044.93
67200 - Construction Mgmt Sof Costs	0.00	0.00	0.00	3,440.00	2,757.50
67300 - Asbestos Assessment	0.00	0.00	0.00	5,198.00	5,143.00
67400 - Asbestos Abatement	0.00	0.00	500.00	5,000.00	35,802.00
67500 - Demolition Expenses	0.00	0.00	30,700.00	26,450.00	51,287.50
67600 - Greening of Properties	0.00	0.00	2,700.00	2,850.00	4,500.00
Total 67000 - NUISANCE ABATEMENT Demolitions	0.00	0.00	33,900.00	46,779.90	104,534.93
Total Expense	85,656.31	1,517,290.04	842,165.40	1,078,590.97	635,950.24

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Net Ordinary Revenue	542,149.03	-16,551.45	171,125.14	316,541.60	836,953.54
Other Revenue/Expense					
Other Expense					
Total Other Expense	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Net Other Revenue	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Net Revenue	<u><u>542,149.03</u></u>	<u><u>-16,551.45</u></u>	<u><u>171,125.14</u></u>	<u><u>316,541.60</u></u>	<u><u>836,953.54</u></u>