

**Lake County Land Reutilization Corporation
Revenue and Expenses 2018**

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>Web/Internal Use</u>
Total Revenue	627,805.34	1,500,738.59	1,013,290.54	1,395,132.57	1,472,903.78	1,079,930.69	\$ 7,089,801.51
Gross Revenue	627,805.34	1,500,738.59	1,013,290.54	1,395,132.57	1,472,903.78	1,079,930.69	\$ 7,089,801.51
Expense							
60000 · General Office Expense							\$ -
60100 · Rent Expense	2,748.97	4,712.52	5,669.81	5,400.00	4,950.00	5,850.00	\$ 29,331.30
60120 · Advertising and Promotion	270.35	648.81	1,129.68	8,065.13	1,838.63	2,252.51	\$ 14,205.11
60130 · Computer Expenses	668.08	0.00	0.00	154.85	475.01	74.88	\$ 1,372.82
60140 · Conferences	555.83	890.12	717.94	603.13	200.92	350.00	\$ 3,317.94
60150 · Travel Expense - Mileage	179.21	1,515.51	1,621.26	1,724.45	1,089.60	1,829.00	\$ 7,959.03
60160 · Entertainment	0.00	33.50	0.00	0.00	21.44	0.00	\$ 54.94
60170 · Telephone Internet Services	1,149.47	1,074.23	1,893.58	3,467.07	3,437.39	2,615.72	\$ 13,637.46
60180 · Dues and Subscriptions	850.00	0.00	0.00	1,050.00	272.50	200.00	\$ 2,372.50
60200 · Office Expense	379.94	157.89	560.00	25.00	175.00	432.58	\$ 1,730.41
60210 · Office Supplies	1,158.59	547.25	740.91	1,748.33	1,006.44	640.80	\$ 5,842.32
60220 · Copier Usage Printing	721.94	2,303.89	2,146.70	2,990.08	2,797.63	3,558.43	\$ 14,518.67
60230 · Postage and Delivery	46.00	102.06	623.92	465.92	298.70	526.64	\$ 2,063.24
Total 60000 · General Office Expense	8,728.38	11,985.78	15,103.80	25,693.96	16,563.26	18,330.56	\$ 96,405.74
60400 · Business Insurance							
60410 · Business Owners	660.00	660.00	669.00	697.00	700.00	711.00	\$ 4,097.00
60420 · Commercial Umbrella	1,579.00	1,546.00	1,799.00	1,799.00	1,799.00	1,799.00	\$ 10,321.00
60430 · Directors/Officers Insurance	1,700.00	1,700.00	2,232.00	2,273.00	2,476.00	2,276.00	\$ 12,657.00
Total 60400 · Business Insurance	3,939.00	3,906.00	4,700.00	4,769.00	4,975.00	4,786.00	\$ 27,075.00

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60500 · Employee Hospitalization							
60510 · CMS Medicare	524.50	1,258.80	1,258.80	1,258.80	1,258.80	1,669.20	\$ 7,228.90
60520 · Medicare Supplement	476.70	1,132.58	1,205.34	1,323.14	1,383.96	1,478.48	\$ 7,000.20
60530 · Dental, Eye, Hearing	185.00	494.90	608.58	681.94	721.85	753.36	\$ 3,445.63
60540 · Prescription Drug	75.00	246.00	330.00	469.20	505.20	585.50	\$ 2,210.90
Total 60500 · Employee Hospitalization	<u>1,261.20</u>	<u>3,132.28</u>	<u>3,402.72</u>	<u>3,733.08</u>	<u>3,869.81</u>	<u>4,486.54</u>	<u>\$ 19,885.63</u>
60620 · Miscellaneous							\$ -
60620 · Miscellaneous	0.00	0.00	0.00	-25.00	0.00	0.00	\$ (25.00)
60630 · DTAC Chargebacks							\$ -
60631 · Publication Costs	0.00	0.00	0.00	56,322.48	45,518.04	41,955.08	\$ 143,795.60
60632 · Preliminary Judicials	0.00	0.00	0.00	10,156.50	7,212.75	40,209.78	\$ 57,579.03
Total 60630 · Chargebacks DTAC	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>66,478.98</u>	<u>52,730.79</u>	<u>82,164.86</u>	<u>\$ 201,374.63</u>
60700 · Depreciation Expense	0.00	1,774.67	1,935.43	2,534.21	2,530.16	2,274.00	\$ 11,048.47
60800 · Professional Services						0.00	\$ -
60850 · Prof Fees - Accounting	2,919.00	3,514.00	2,718.00	3,426.00	2,674.00	1,056.00	\$ 16,307.00
60860 · Prof Fees - Internal Audit	0.00	1,700.00	2,550.00	1,850.00	2,950.00	2,100.00	\$ 11,150.00
60870 · Prof Fees - State Audit	0.00	0.00	4,100.00	0.00	4,100.00	0.00	\$ 8,200.00
60880 · Prof Fees - Legal	2,250.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	\$ 17,250.00
60890 · Professional Fees - Lobbying	0.00	0.00	2,500.00	0.00	0.00	0.00	\$ 2,500.00
Total 60800 · Professional Services	<u>5,169.00</u>	<u>8,214.00</u>	<u>14,868.00</u>	<u>8,276.00</u>	<u>12,724.00</u>	<u>6,156.00</u>	<u>\$ 55,407.00</u>

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61000 · Employee Related Expenses							\$ -
61100 · Contract - Director	37,155.00	59,820.00	60,000.00	64,185.00	57,975.00	66,240.00	\$ 345,375.00
61200 · Salaries - Office	26,666.72	42,599.97	45,200.00	47,800.00	48,995.00	49,995.00	\$ 261,256.69
Total 61000 · Employee Related Expenses	<u>63,821.72</u>	<u>102,419.97</u>	<u>105,200.00</u>	<u>111,985.00</u>	<u>106,970.00</u>	<u>116,235.00</u>	\$ 606,631.69
61300 · Payroll Expense							\$ -
61310 · FICA - Employer	2,040.00	3,007.50	3,437.60	3,523.02	3,720.81	3,961.09	\$ 19,690.02
61320 · OHIO BWC	34.09	100.00	155.76	126.99	27.66	14.49	\$ 458.99
61330 · OHIO Unemployment Compensation	243.00	243.00	342.00	171.00	225.00	85.50	\$ 1,309.50
61340 · FUTA - Employer's Unemployment	0.00	105.00	126.00	0.00	0.00	0.00	\$ 231.00
Total 61300 · Payroll Expense	<u>2,317.09</u>	<u>3,455.50</u>	<u>4,061.36</u>	<u>3,821.01</u>	<u>3,973.47</u>	<u>4,061.08</u>	\$ 21,689.51
							\$ -
63000 · Moving Ohio Forward Expenses							\$ -
63100 · MOF Advertising	169.92	0.00	0.00	0.00	0.00	0.00	\$ 169.92
63200 · MOF Grants	0.00	500,000.00	0.00	0.00	0.00	0.00	\$ 500,000.00
63300 · MOF AGO Matching Funds	0.00	312,431.00	0.00	0.00	0.00	0.00	\$ 312,431.00
63310 · MOF LCLRC Matching Funds	0.00	212,374.04	100,056.96	0.00	0.00	0.00	\$ 312,431.00
63320 · MOF LCLRC Funds	0.00	14,174.88	15,363.99	0.00	0.00	0.00	\$ 29,538.87
63500 · MOF Un-reimbursed Soft Costs	0.00	26,265.00	2,575.00	0.00	0.00	0.00	\$ 28,840.00
Total 63000 · Moving Ohio Forward Expenses	<u>169.92</u>	<u>1,065,244.92</u>	<u>117,995.95</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	\$ 1,183,410.79

**Lake County Land Reutilization Corporation
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	2013	2014	2015	2016	2017	2018	Web/Internal Use
64000 · Cooperative Collaborations							\$ -
64100 · Grand River Merrick Hutchinson Demo	0.00	62,200.00	0.00	0.00	0.00	0.00	\$ 62,200.00
64101 · Painesville City Hotel Demo	0.00	254,773.91	0.00	0.00	0.00	0.00	\$ 254,773.91
64301 · Sycamore/Pontiac Park	0.00	1,145.37	163,032.89	0.00	0.00	0.00	\$ 164,178.26
64302 · Crossroads	0.00	0.00	0.00	0.00	38,510.85	0.00	\$ 38,510.85
64401 · Dworken & Bernstein Demo	0.00	0.00	150,000.00	0.00	0.00	0.00	\$ 150,000.00
64402 · Lake Cty Senior Ctr & BldgGrounds	0.00	0.00	0.00	0.00	171,875.00	0.00	\$ 171,875.00
64104 · Painesville City Garage Demo	0.00	0.00	0.00	294,500.00	0.00	0.00	\$ 294,500.00
64501 · NIKE/Sr Center Demolition	0.00	0.00	0.00	0.00	2,429.73	0.00	\$ 2,429.73
64701 · Madison Twp/Stanton Park	0.00	0.00	0.00	0.00	0.00	9,502.50	\$ 9,502.50
64901 · 609 Bank St Coe Building	0.00	0.00	0.00	0.00	0.00	128,500.00	\$ 128,500.00
Total 64000 · Cooperative Collaborations	0.00	318,119.28	313,032.89	294,500.00	212,815.58	138,002.50	\$ 1,276,470.25
65000 · LCLRC PROPERTY Expenses							\$ -
65100 · Property Sales - Closing Costs	0.00	430.00	9,647.00	981.25	44,143.44	2,276.50	\$ 57,478.19
65150 · Acquisitions - Title Searches	0.00	0.00	0.00	0.00	5,115.00	3,095.00	\$ 8,210.00
65200 · Property Sales - Court Costs	0.00	0.00	0.00	0.00	1,275.00	0.00	\$ 1,275.00
65300 · Property Insurance	250.00	286.81	14,694.00	10,475.41	6,464.28	7,166.71	\$ 39,337.21
65400 · Property Security	0.00	95.50	1,613.82	132.00	726.07	167.34	\$ 2,734.73
65500 · Inspection Fees-Other	0.00	0.00	600.00	0.00	430.00	0.00	\$ 1,030.00
65502 · EPA Clean-up 265 N State St	0.00	0.00	0.00	0.00	16,002.51	3,361.16	\$ 19,363.67
65503 · Sewer Inspection 557 E 305th St	0.00	0.00	0.00	0.00	0.00	1,180.00	\$ 1,180.00
65600 · Rehab/Remodeling	0.00	0.00	36,478.07	154,424.61	0.00	27,419.44	\$ 218,322.12
65700 · Maintenance Fees	0.00	0.00	8,154.70	17,439.00	18,680.63	59,503.00	\$ 103,777.33
65710 · Utilities All	0.00	0.00	1,223.47	1,701.48	1,119.62	2,443.81	\$ 6,488.38
65720 · Marketing/Signage	0.00	0.00	0.00	0.00	1,624.42	0.00	\$ 1,624.42
65820 · Property Tax Proration Refunds	0.00	0.00	0.00	0.00	197.29	0.00	\$ 197.29
65821 · DreTAC Fees	0.00	0.00	0.00	0.00	1,988.23	2,727.66	\$ 4,715.89
65822 · Auditor/Treasurer Fees	0.00	0.00	0.00	0.00	40.20	717.95	\$ 758.15

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65800 · Property Taxes/Assessments	0.00	0.00	203.72	3,154.03	4,739.77	6,566.97	\$ 14,664.49
65900 · Miscellaneous	0.00	0.00	25.00	0.00	0.00	0.00	\$ 25.00
65910 · Property Appraisals	0.00	0.00	0.00	500.00	0.00	0.00	\$ 500.00
Total 65000 · LCLRC PROPERTY Expenses	250.00	812.31	72,639.78	188,807.78	102,546.46	116,625.54	\$ 481,681.87
66000 · LCLRC PROPERTY Demolitions							\$ -
66100 · Administration Fees	0.00	0.00	5,691.90	18,596.48	0.00	27,833.78	\$ 52,122.16
66200 · Construction Mgmt Soft Costs	0.00	0.00	4,120.00	11,791.57	0.00	40,450.00	\$ 56,361.57
66300 · Asbestos Assessment	0.00	0.00	5,524.00	19,074.00	0.00	11,189.52	\$ 35,787.52
66400 · Asbestos Abatement	0.00	0.00	45,175.00	112,605.00	100.00	204,083.00	\$ 361,963.00
66500 · Demolition Expenses	0.00	0.00	84,050.00	121,820.00	0.00	267,068.00	\$ 472,938.00
66600 · NIP Cuy HHF Mortgage \$500 Fees	0.00	0.00	0.00	13,500.00	5,500.00	4,000.00	\$ 23,000.00
66700 · NIP Cuy HHF Mortgage Repayments	0.00	0.00	0.00	0.00	0.00	0.00	\$ -
66800 · Greening of Properties	0.00	0.00	12,700.00	23,850.00	2,450.00	41,700.00	\$ 80,700.00
66900 · OHFA - Early Dispos Chargeback	0.00	0.00	0.00	0.00	3,666.78	433.41	\$ 4,100.19
Total 66000 · LCLRC PROPERTY Demolitions	0.00	0.00	157,260.90	321,237.05	11,716.78	596,757.71	\$ 1,086,972.44
67000 · NUISANCE ABATEMENT Demolitions							\$ -
67100 · Administration Fees	0.00	0.00	0.00	3,841.90	5,044.93	6,131.35	\$ 15,018.18
67200 · Construction Mgmt Sof Costs	0.00	0.00	0.00	3,440.00	2,757.50	28,775.00	\$ 34,972.50
67300 · Asbestos Assessment	0.00	0.00	0.00	5,198.00	5,143.00	2,166.00	\$ 12,507.00
67400 · Asbestos Abatement	0.00	0.00	500.00	5,000.00	35,802.00	18,592.00	\$ 59,894.00
67500 · Demolition Expenses	0.00	0.00	30,700.00	26,450.00	51,287.50	21,313.00	\$ 129,750.50
67600 · Greening of Properties	0.00	0.00	2,700.00	2,850.00	4,500.00	4,525.00	\$ 14,575.00
Total 67000 · NUISANCE ABATEMENT Demolitions	0.00	0.00	33,900.00	46,779.90	104,534.93	81,502.35	\$ 266,717.18

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Total Expense	85,656.31	1,519,064.71	844,100.83	1,078,590.97	635,950.24	1,171,382.14	\$ 5,334,745.20
Net Ordinary Revenue	542,149.03	-18,326.12	169,189.71	316,541.60	836,953.54	-91,451.45	\$ 1,755,056.31
Other Revenue/Expense							\$ -
Other Expense							\$ -
Total Other Expense	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	\$ -
Net Other Revenue	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	\$ -
	<u><u>542,149.03</u></u>	<u><u>-18,326.12</u></u>	<u><u>169,189.71</u></u>	<u><u>316,541.60</u></u>	<u><u>836,953.54</u></u>	<u><u>-91,451.45</u></u>	\$ 1,755,056.31