

**LAKE COUNTY LAND REUTILIZATION CORPORATION
REVENUES AND EXPENDITURES
MEASURING PERFORMANCE
2019**

| z | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 March | TOTALS | % OF TOTALS |
|------------------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|----------------------|------------------------|-----------------|
| Start Up - Treasurer | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 20.00 | 0.000% |
| DTAC Funding | \$ 643,350.99 | \$ 823,970.10 | \$ 807,393.97 | \$ 777,741.80 | \$ 606,000.00 | \$ - | \$ 4,285,790.21 | 59.493% |
| AGO's MOF Grant and Matching Funds | \$ 812,431.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 812,431.00 | 11.278% |
| Lien Revenue | \$ 43,028.38 | \$ 129,279.53 | \$ 60,070.48 | \$ 21,975.90 | \$ 27,276.65 | \$ - | \$ 281,630.94 | 3.909% |
| Property Sales | \$ - | \$ - | \$ - | \$ 553,651.50 | \$ 75,872.00 | \$ 5,500.00 | \$ 635,023.50 | 8.815% |
| Donations | \$ - | \$ 31,517.14 | \$ 9,046.47 | \$ 5,850.00 | \$ - | \$ - | \$ 46,413.61 | 0.644% |
| CDBG Funds | \$ - | \$ 27,000.00 | \$ 45,000.00 | \$ 5,000.00 | \$ - | \$ - | \$ 77,000.00 | 1.069% |
| HOME Funds | \$ - | \$ - | \$ 74,722.00 | \$ 11,410.81 | \$ - | \$ - | \$ 86,132.81 | 1.196% |
| Cuyahoga HHF Mortgage | \$ - | \$ 2,200.00 | \$ 500.00 | \$ 1,300.00 | \$ 600.00 | \$ - | \$ 4,600.00 | 0.064% |
| NIP Funds | \$ - | \$ - | \$ 396,865.80 | \$ 95,633.00 | \$ 368,764.45 | \$ 108,223.20 | \$ 969,486.45 | 13.458% |
| Allstate Foundation | \$ 1,000.00 | \$ 1,000.00 | \$ 1,000.00 | \$ - | \$ - | \$ - | \$ 3,000.00 | 0.042% |
| Bank Interest | \$ 928.22 | \$ 523.77 | \$ 1,008.10 | \$ 1,635.77 | \$ 1,917.59 | \$ 393.00 | \$ 6,878.44 | 0.095% |
| Miscellaneous | \$ - | \$ - | \$ 25.75 | \$ 5.00 | \$ - | \$ - | \$ 30.75 | 0.000% |
| TOTAL REVENUES | \$ 1,500,738.59 | \$ 1,013,290.54 | \$ 1,395,132.57 | \$ 1,472,903.78 | \$ 1,079,930.69 | \$ 114,116.20 | \$ 7,203,837.71 | 100.064% |

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| EXPENDITURES | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 March | TOTALS | % OF EXPENDITURES | % OF REVENUE |
|--------------------------------|------------------------|----------------------|------------------------|----------------------|------------------------|----------------------|------------------------|-------------------|----------------|
| DTAC Chargebacks | \$ - | \$ - | \$ 66,478.98 | \$ 52,730.79 | \$ 82,164.86 | \$ - | \$ 201,374.63 | 3.618% | 2.795% |
| AGO's MOF Demolition Program | \$ 1,065,244.92 | \$ 117,995.95 | \$ - | \$ - | \$ - | \$ - | \$ 1,183,410.79 | 21.263% | 16.428% |
| Cooperative Collaborations | \$ 318,119.28 | \$ 313,032.89 | \$ 294,500.00 | \$ 212,815.58 | \$ 138,002.50 | \$ - | \$ 1,276,470.25 | 22.935% | 17.719% |
| Employee Related Expenses | \$ 109,007.75 | \$ 112,664.08 | \$ 119,539.09 | \$ 114,813.28 | \$ 124,782.62 | \$ 29,566.16 | \$ 677,772.99 | 12.178% | 9.408% |
| LCLRC & NIP Demolitions | \$ - | \$ 157,260.90 | \$ 307,737.05 | \$ 6,116.78 | \$ 592,757.71 | \$ 53,500.00 | \$ 1,117,372.44 | 20.076% | 15.511% |
| LCLRC Properties | \$ 812.31 | \$ 72,639.78 | \$ 188,807.78 | \$ 102,646.46 | \$ 116,625.54 | \$ 138,713.40 | \$ 620,495.27 | 11.149% | 8.613% |
| Office Expenses | \$ 13,760.45 | \$ 17,039.23 | \$ 28,203.17 | \$ 19,093.42 | \$ 20,604.56 | \$ 4,133.97 | \$ 111,563.18 | 2.004% | 1.549% |
| Nuisance Abatement Demolitions | \$ - | \$ 33,900.00 | \$ 46,779.90 | \$ 104,534.93 | \$ 81,502.35 | \$ - | \$ 266,717.18 | 4.792% | 3.702% |
| Cuyahoga HHF Mortgage Fees | \$ - | \$ - | \$ 13,500.00 | \$ 5,500.00 | \$ 4,000.00 | \$ - | \$ 23,000.00 | 0.413% | 0.319% |
| Professional Fees | \$ 8,214.00 | \$ 14,868.00 | \$ 8,276.00 | \$ 12,724.00 | \$ 6,156.00 | \$ 2,492.00 | \$ 57,899.00 | 1.040% | 0.804% |
| Business Insurance | \$ 3,906.00 | \$ 4,700.00 | \$ 4,769.00 | \$ 4,975.00 | \$ 4,786.00 | \$ 2,521.00 | \$ 29,596.00 | 0.532% | 0.411% |
| TOTAL EXPENDITURES | \$ 1,519,064.71 | \$ 844,100.83 | \$ 1,078,590.97 | \$ 635,950.24 | \$ 1,171,382.14 | \$ 230,926.53 | \$ 5,565,671.73 | 100.000% | 77.260% |

Administrative Costs as a % of Revenues 12.17%

\$ (18,326.12) \$ 169,189.71 \$ 316,541.60 \$ 836,953.54 \$ (91,451.45) \$ (116,810.33) \$ 1,638,265.98
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