

## Lake County Land Reutilization Corporation Revenue and Expenses

	2016	2017	2018	2019	2020
<b>Ordinary Revenue/Expense</b>					
<b>Revenue</b>					
<b>Start Up</b>					
40000 · DTAC Funding	807,393.97	777,741.80	606,000.00	600,000.00	575,000.00
40100 · Interest	1,008.10	1,635.77	1,917.59	12,075.89	19,331.61
40200 · Property Sales	0.00	553,651.50	75,872.00	78,500.00	158,355.00
40400 · Lien Revenue	60,070.48	21,975.90	27,276.65	0.00	38,198.23
40410 · Donated Inventory	0.00	0.00	0.00	-5,090.00	19,710.00
40430 · Forfeited Property	0.00	0.00	0.00	330,890.00	1,011,267.91
40500 · NIP Open Ended Mortgages	396,865.80	95,633.00	368,764.45	108,223.20	156,334.50
40600 · Mortgages	0.00	0.00	0.00	0.00	0.00
40610 · Cuyahoga HHF Acquisitions	0.00	0.00	100.00	0.00	0.00
<b>Total 40600 · Mortgages</b>	<b>0.00</b>	<b>0.00</b>	<b>100.00</b>	<b>0.00</b>	<b>0.00</b>
<b>41000 · Moving Ohio Forward</b>					
41100 · MOF AGO Grants	0.00	0.00	0.00	0.00	0.00
41200 · MOF AGO Matching Funds	0.00	0.00	0.00	0.00	0.00
<b>Total 41000 · Moving Ohio Forward</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>42000 · Other Grants, Gifts, Endowments</b>					
42100 · Allstate Foundation	1,000.00	0.00	0.00	0.00	0.00
42200 · Donations	9,046.47	5,850.00	0.00	0.00	0.00
42300 · CDBG Funds	45,000.00	5,000.00	0.00	0.00	0.00
42400 · HOME Funds	74,722.00	11,410.81	0.00	0.00	0.00
42500 · Abandoned Gas Station Funds	0.00	0.00	0.00	130,291.42	37,486.32
<b>Total 42000 · Other Grants, Gifts, Endowments</b>	<b>129,768.47</b>	<b>22,260.81</b>	<b>0.00</b>	<b>130,291.42</b>	<b>37,486.32</b>
43400 · Public Records Requests	25.75	5.00	0.00	0.00	0.00
48900 · Miscellaneous Revenue	0.00	0.00	0.00	0.00	0.00
<b>Total Revenue</b>	<b>1,395,132.57</b>	<b>1,472,903.78</b>	<b>1,079,930.69</b>	<b>1,254,890.51</b>	<b>2,015,683.57</b>
<b>Gross Revenue</b>	<b>1,395,132.57</b>	<b>1,472,903.78</b>	<b>1,079,930.69</b>	<b>1,254,890.51</b>	<b>2,015,683.57</b>

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	2016	2017	2018	2019	2020
<b>Expense</b>					
<b>60000 · General Office Expense</b>					
60100 · Rent Expense	5,400.00	4,950.00	5,850.00	5,400.00	5,400.00
60120 · Advertising and Promotion	8,065.13	1,838.63	2,252.51	1,668.80	1,759.86
60130 · Computer Expenses	154.85	475.01	74.88	302.97	107.24
60140 · Conferences	603.13	200.92	350.00	400.00	150.00
60150 · Travel Expense - Mileage	1,724.45	1,089.60	1,829.00	3,914.51	740.99
60160 · Entertainment	0.00	21.44	0.00	0.00	125.00
60170 · Telephone Internet Services	3,467.07	3,437.39	2,615.72	2,426.20	2,916.66
60180 · Dues and Subscriptions	1,050.00	272.50	200.00	230.00	230.00
60190 · Bank Service Charges	0.00	0.00	0.00	0.00	0.00
60200 · Office Expense	25.00	175.00	432.58	307.49	722.66
60210 · Office Supplies	1,748.33	1,006.44	640.80	1,077.21	1,349.07
60220 · Copier Usage Printing	2,990.08	2,797.63	3,558.43	4,561.52	1,880.16
60230 · Postage and Delivery	465.92	298.70	526.64	113.50	448.15
60240 · Loss on Disposal of Asset	0.00	0.00	0.00	0.00	292.65
<b>Total 60000 · General Office Expense</b>	<b>25,693.96</b>	<b>16,563.26</b>	<b>18,330.56</b>	<b>20,402.20</b>	<b>16,122.44</b>
<b>60400 · Business Insurance</b>					
60410 · Business Owners	697.00	700.00	711.00	722.00	723.45
60420 · Commercial Umbrella	1,799.00	1,799.00	1,799.00	1,799.00	1,799.00
60430 · Directors/Officers Insurance	2,273.00	2,476.00	2,276.00	2,260.00	2,282.00
<b>Total 60400 · Business Insurance</b>	<b>4,769.00</b>	<b>4,975.00</b>	<b>4,786.00</b>	<b>4,781.00</b>	<b>4,804.45</b>
<b>60500 · Employee Hospitalization</b>					
60510 · CMS Medicare	1,258.80	1,258.80	1,669.20	1,619.40	1,735.20
60520 · Medicare Supplement	1,323.14	1,383.96	1,478.48	1,656.88	1,842.20
60530 · Dental, Eye, Hearing	681.94	721.85	753.36	767.76	806.16
60540 · Prescription Drug	469.20	505.20	585.50	374.40	367.20
<b>Total 60500 · Employee Hospitalization</b>	<b>3,733.08</b>	<b>3,869.81</b>	<b>4,486.54</b>	<b>4,418.44</b>	<b>4,750.76</b>

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	2016	2017	2018	2019	2020
<b>60620 · Miscellaneous</b>					
60620 · Miscellaneous	-25.00	0.00	0.00	0.00	0.00
<b>60630 · DTAC Chargebacks</b>					
60631 · Publication Costs	56,322.48	45,518.04	41,955.08	31,942.60	11,022.10
60632 · Preliminary Judicials	10,156.50	7,212.75	40,209.78	14,939.50	8,796.42
<b>Total 60630 · Chargebacks DTAC</b>	66,478.98	52,730.79	82,164.86	46,882.10	19,818.52
<b>60700 · Depreciation Expense</b>	2,534.21	2,530.16	2,274.00	2,193.37	2,128.14
<b>60800 · Professional Services</b>					
60850 · Prof Fees - Accounting	3,426.00	2,674.00	1,056.00	3,542.00	2,400.00
60860 · Prof Fees - Internal Audit	1,850.00	2,950.00	2,100.00	2,000.00	2,450.00
60870 · Prof Fees - State Audit	0.00	4,100.00	0.00	5,510.00	0.00
60880 · Prof Fees - Legal	3,000.00	3,000.00	3,000.00	3,750.00	4,000.00
60881 · Prof Fees - Quiet Title Actions	0.00	0.00	0.00	0.00	775.00
60890 · Professional Fees - Association Dues	0.00	0.00	0.00	4,500.00	5,000.00
<b>Total 60800 · Professional Services</b>	8,276.00	12,724.00	6,156.00	19,302.00	14,625.00
<b>61000 · Employee Related Expenses</b>					
61100 · Contract - Director	64,185.00	57,975.00	66,240.00	61,350.00	65,955.00
61200 · Salaries - Office	47,800.00	48,995.00	49,995.00	50,995.00	52,015.00
<b>Total 61000 · Employee Related Expenses</b>	111,985.00	106,970.00	116,235.00	112,345.00	117,970.00
<b>61300 · Payroll Expense</b>					
61310 · FICA - Employer	3,523.02	3,720.81	3,961.09	3,893.74	3,970.72
61320 · OHIO BWC	126.99	27.66	14.49	13.82	-604.51
61330 · OHIO Unemployment Compensation	171.00	225.00	85.50	76.00	54.00
61340 · FUTA - Employer's Unemployment	0.00	0.00	0.00	0.00	-116.73
<b>Total 61300 · Payroll Expense</b>	3,821.01	3,973.47	4,061.08	3,983.56	3,303.48

## Lake County Land Reutilization Corporation Revenue and Expenses

	2016	2017	2018	2019	2020
<b>63000 · Moving Ohio Forward Expenses</b>					
63100 · MOF Advertising	0.00	0.00	0.00	0.00	0.00
63200 · MOF Grants	0.00	0.00	0.00	0.00	0.00
63300 · MOF AGO Matching Funds	0.00	0.00	0.00	0.00	0.00
63310 · MOF LCLRC Matching Funds	0.00	0.00	0.00	0.00	0.00
63320 · MOF LCLRC Funds	0.00	0.00	0.00	0.00	0.00
63500 · MOF Un-reimbursed Soft Costs	0.00	0.00	0.00	0.00	0.00
<b>Total 63000 · Moving Ohio Forward Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>64000 · Cooperative Collaborations</b>					
64100 · Grand River Merrick Hutchinson Demo	0.00	0.00	0.00	0.00	0.00
64101 · Painesville City Hotel Demo	0.00	0.00	0.00	0.00	0.00
64105 · 164 Liberty St Demo	0.00	0.00	0.00	68,350.00	0.00
64106 · 481 Storrs Ave Demo	0.00	0.00	0.00	0.00	31,170.00
64161 · 6955 N Meadow Dr Demo	0.00	0.00	0.00	4,675.00	0.00
64301 · Sycamore/Pontiac Park	0.00	0.00	0.00	0.00	0.00
64302 · Crossroads	0.00	38,510.85	0.00	0.00	0.00
64303 · Lake County Fair Youth Bldg	0.00	0.00	0.00	0.00	5,803.75
64401 · Dworken & Bernstein Demo	0.00	0.00	0.00	0.00	0.00
64402 · Lake Cty Senior Ctr & BldgGrounds	0.00	171,875.00	0.00	0.00	0.00
64104 · Painesville City Garage Demo	294,500.00	0.00	0.00	0.00	0.00
64501 · NIKE/Sr Center Demolition	0.00	2,429.73	0.00	0.00	0.00
64701 · Madison Twp/Stanton Park	0.00	0.00	9,502.50	0.00	5,608.00
64703 · Madison Twp/5825 Northway Dr	0.00	0.00	0.00	2,240.63	0.00
64901 · 609 Bank St Coe Building	0.00	0.00	128,500.00	0.00	0.00
<b>Total 64000 · Cooperative Collaborations</b>	<b>294,500.00</b>	<b>212,815.58</b>	<b>138,002.50</b>	<b>75,265.63</b>	<b>42,581.75</b>
<b>65000 · LCLRC PROPERTY Expenses</b>					
65100 · Property Sales - Closing Costs	981.25	44,143.44	2,276.50	0.00	8,716.00
65150 · Acquisitions - Title Searches	0.00	5,115.00	3,095.00	32,334.50	-8,050.00
65200 · Property Sales - Court Costs	0.00	1,275.00	0.00	0.00	0.00

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	2016	2017	2018	2019	2020
65300 · Property Insurance	10,475.41	6,464.28	7,166.71	8,573.38	12,366.59
65400 · Property Security	132.00	726.07	167.34	0.00	65.00
65500 · Inspection Fees-Other	0.00	430.00	0.00	0.00	0.00
65501 · Inspection 557 E 305th St	0.00	0.00	1,180.00	730.00	0.00
65551 · EPA Clean-up 265 N State St	0.00	16,002.51	3,361.16	0.00	0.00
65552 · EPA Clean-up 1991 Hubbard Rd	0.00	0.00	0.00	168,324.24	49,433.47
65600 · Rehab/Remodeling	154,424.61	0.00	27,419.44	142,509.00	4,251.98
65700 · Maintenance Fees	17,439.00	18,680.63	59,503.00	76,141.25	57,148.00
65710 · Utilities All	1,701.48	1,119.62	2,443.81	1,228.68	1,364.37
65720 · Marketing/Signage	0.00	1,624.42	0.00	238.00	0.00
65820 · Property Tax Proration Refunds	0.00	197.29	0.00	0.00	0.00
65821 · DreTAC Fees	0.00	1,988.23	2,727.66	2,345.84	1,471.72
65822 · Auditor/Treasurer Fees	0.00	40.20	717.95	1,201.29	428.66
65800 · Property Taxes/Assessments	3,154.03	4,739.77	6,566.97	2,926.28	2,309.61
65900 · Miscellaneous	0.00	0.00	0.00	0.00	0.00
65910 · Property Appraisals	500.00	0.00	0.00	0.00	0.00
65920 · Surveying	500.00	0.00	0.00	2,960.00	0.00
<b>Total 65000 · LCLRC PROPERTY Expenses</b>	<b>189,307.78</b>	<b>102,546.46</b>	<b>116,625.54</b>	<b>439,512.46</b>	<b>129,505.40</b>
65810 · Loss on Sale of Property	0.00	0.00	0.00	231,650.00	523,607.93
65830 · Contributions of Real Property	0.00	0.00	0.00	1,656,290.00	1,077,201.31
<b>66000 · LCLRC PROPERTY Demolitions</b>					
66100 · Administration Fees	18,596.48	0.00	27,833.78	7,372.12	5,135.70
66200 · Construction Mgmt Soft Costs	11,791.57	0.00	40,450.00	7,210.00	2,446.00
66300 · Asbestos Assessment	19,074.00	0.00	11,189.52	11,402.00	10,570.50
66400 · Asbestos Abatement	112,605.00	100.00	204,083.00	17,950.00	17,450.00
66500 · Demolition Expenses	121,820.00	0.00	267,068.00	85,050.00	59,550.00
66501 · Demolition 33 Stage Ave				57,115.75	0.00
66600 · NIP Cuy HHF Mortgage \$500 Fees	13,500.00	5,500.00	4,000.00	4,500.00	2,000.00
66800 · Greening of Properties	23,850.00	2,450.00	41,700.00	27,000.00	3,700.00
66900 · OHFA - Early Dispos Chargeback	0.00	3,666.78	433.41	0.00	0.00
<b>Total 66000 · LCLRC PROPERTY Demolitions</b>	<b>321,237.05</b>	<b>11,716.78</b>	<b>596,757.71</b>	<b>217,599.87</b>	<b>100,852.20</b>

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	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
<b>67000 - NUISANCE ABATEMENT Demolitions</b>					
<b>67100 - Administration Fees</b>	3,841.90	5,044.93	6,131.35	5,259.75	780.15
<b>67200 - Construction Mgmt Sof Costs</b>	3,440.00	2,757.50	28,775.00	515.00	515.00
<b>67300 - Asbestos Assessment</b>	5,198.00	5,143.00	2,166.00	734.00	1,238.00
<b>67400 - Asbestos Abatement</b>	5,000.00	35,802.00	18,592.00	37,277.00	0.00
<b>67500 - Demolition Expenses</b>	26,450.00	51,287.50	21,313.00	46,700.00	0.00
<b>67600 - Greening of Properties</b>	2,850.00	4,500.00	4,525.00	9,200.00	0.00
<b>Total 67000 - NUISANCE ABATEMENT Demolitions</b>	<u>46,779.90</u>	<u>104,534.93</u>	<u>81,502.35</u>	<u>99,685.75</u>	<u>2,533.15</u>
<b>Total Expense</b>	<u>1,079,090.97</u>	<u>635,950.24</u>	<u>1,171,382.14</u>	<u>2,934,311.38</u>	<u>2,059,804.53</u>
<b>Net Ordinary Revenue</b>	316,041.60	836,953.54	-91,451.45	-1,679,420.87	-44,120.96
<b>Other Revenue/Expense</b>					
<b>Other Expense</b>					
<b>Total Other Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Net Other Revenue</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	<u><u>316,041.60</u></u>	<u><u>836,953.54</u></u>	<u><u>-91,451.45</u></u>	<u><u>-1,679,420.87</u></u>	<u><u>-44,120.96</u></u>