LAKE COUNTY LAND REUTILIZATION CORPORATION LAKE COUNTY

REGULAR AUDIT

FOR THE YEARS ENDED DECEMBER 31, 2020-2019



LAKE COUNTY LAND REUTILIZATION CORPORATION LAKE COUNTY

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INDEPENDENT AUDITOR'S REPORT

Lake County Land Reutilization Corporation Lake County 8 North State Street, Suite 215 Painesville, Ohio 44077

To the Board of Directors:

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities and the General Fund of the Lake County Land Reutilization Corporation, Lake County, Ohio (the Corporation), as of and for the years ended December 31, 2020 and 2019, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for preparing and fairly presenting these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes designing, implementing, and maintaining internal control relevant to preparing and fairly presenting financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to opine on these financial statements based on our audit. We audited in accordance with auditing standards generally accepted in the United States of America and the financial audit standards in the Comptroller General of the United States' *Government Auditing Standards*. Those standards require us to plan and perform the audit to reasonably assure the financial statements are free from material misstatement.

An audit requires obtaining evidence about financial statement amounts and disclosures. The procedures selected depend on our judgment, including assessing the risks of material financial statement misstatement, whether due to fraud or error. In assessing those risks, we consider internal control relevant to the Corporation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not to the extent needed to opine on the effectiveness of the Corporation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of management's accounting policies and the reasonableness of their significant accounting estimates, as well as our evaluation of the overall financial statement presentation.

We believe the audit evidence we obtained is sufficient and appropriate to support our audit opinions.

Lake County Land Reutilization Corporation Lake County Independent Auditor's Report Page 2

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and General Fund of the Corporation, as of December 31, 2020 and 2019, and the respective changes in financial position thereof for the years then ended in accordance with the accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 7 to the 2020 financial statements, the financial impact of COVID-19 and the continuing emergency measures many impact subsequent periods of the Corporation. We did not modify our opinion regarding this matter.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require this presentation to include *management's discussion and analysis* listed in the table of contents, to supplement the basic financial statements. Although this information is not part of the basic financial statements, the Governmental Accounting Standards Board considers it essential for placing the basic financial statements in an appropriate operational, economic, or historical context. We applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, consisting of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, to the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not opine or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to opine or provide any other assurance.

Supplementary and Other Information

Our audit was conducted to opine on the Corporation's basic financial statements taken as a whole.

The Schedules of Revenue, Expenditures and Changes in Fund Balance – Budget (Non-GAAP Basis) and Actual General Fund present additional analysis and are not a required part of the basic financial statements.

The schedules are management's responsibility, and derive from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. We subjected this information to the auditing procedures we applied to the basic financial statements. We also applied certain additional procedures, including comparing and reconciling this information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves in accordance with auditing standards generally accepted in the United States of America. In our opinion, this information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Lake County Land Reutilization Corporation Lake County Independent Auditor's Report Page 3

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 13, 2021, on our consideration of the Corporation's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. That report describes the scope of our internal control testing over financial reporting and compliance, and the results of that testing, and does not opine on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control over financial reporting and compliance.

tobu

Keith Faber Auditor of State Columbus, Ohio

October 13, 2021

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LAKE COUNTY LAND REUTILIZATION CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED DECEMBER 31, 2020 (UNAUDITED)

The following Management's Discussion and Analysis (MD&A) of the Lake County Land Reutilization Corporation's (the Corporation) financial performance provides an introduction to the financial statements for the year ended December 31, 2020. The information contained in this MD&A should be considered in conjunction with the information contained in the Corporation's financial statements.

Financial Highlights

- At December 31, 2020, the Statement of Net Position assets of the Corporation exceeded the liabilities by \$6,806,604.
- Total net position for 2020 decreased by \$ 44,121, which was lower than the decrease in 2019 of \$ 1,679,421.
- The Corporation's total revenues on the Statement of Activities amounted to \$ 2,015,684 in 2020, of which \$ 1,996,352 or 99.04% were program revenues and \$ 19,332 or .96% were general revenues.
- The Corporation had \$ 2,059,805 in total expenses in 2020 compared to \$ 2,934,312 in 2019.

Using this Annual Financial Report

The annual report consists of financial statements and notes to those statements. These statements are organized so the reader can understand the Corporation as a financial whole.

The Statement of Net Position and Statement of Activities (referred collectively as the government-wide statements) provide information about the activities of the entire Corporation and present a longer-term view of the Corporation's finances. The Corporation has no long-term assets or liabilities.

Reporting the Corporation as a Whole

Statement of Net Position and Statement of Activities

These government-wide statements answer the question "How did the Corporation as a whole do financially during 2020?" They are prepared on the accrual basis of accounting, including all assets and liabilities, much the same way as for a private enterprise. This basis of accounting takes into account all of the current year's revenues and expenses regardless of when cash is received or paid.

These two statements report the Corporation's net position and the changes in the net position. This change in net position is important as it tells the reader that, for the Corporation as a whole, the financial position of the Corporation has improved or diminished. However, in evaluating the overall position of the Corporation, nonfinancial information such as the condition of the Corporation's needs will also need to be evaluated.

The Statement of Net Position. This statement (page 9) reports all assets and liabilities of the Corporation as of December 31, 2020. The difference between total assets and total liabilities is reported as net position. Increases in net position generally indicate an improvement in financial position while decreases may indicate a deterioration of financial position.

LAKE COUNTY LAND REUTILIZATION CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2020 (UNAUDITED)

The Statement of Activities. This statement (page 10) serves the purpose of the traditional income statement. It provides consolidated reporting of the results of all activities of the Corporation for the year ended December 31, 2020. Changes in net position are recorded in the period in which the underlying event takes place, which may differ from the period in which cash is received or disbursed. The Statement of Activities displays the expenses of the Corporation's various programs net of related revenues, as well as the separate presentation of revenues available for general purposes.

In the Statement of Net Position and the Statement of Activities, the Corporation has one kind of activity:

Government Activities. All of the Corporation's programs are reported here. These programs will be funded primarily by penalties and interest on delinquent property taxes collected and intergovernmental revenue which can include federal grants, sales by properties and donations.

Reporting the Corporation's Most Significant Funds

Fund Financial Statements

These statements provide financial position and results of the Corporation's major funds. The Corporation's only major governmental fund is the General Fund. A fund is an accounting entity created to account for a specific activity or purpose. The creation of some funds is mandated by law and others are created by management to demonstrate financial compliance with budgetary or legal requirements. Funds are classified into three broad categories: governmental funds, proprietary funds, and fiduciary funds. The Corporation has only governmental funds.

Governmental Funds. Governmental funds are used to account for "Government Type" activities. However, unlike the government-wide financial statements, governmental fund statements use a "flow of financial resources" measurement focus. The governmental fund statements provide a detailed short-term view of the Corporation's general operations and the basic services it provides. Increases in spendable resources are reported in the operating statements as "revenues" or "other financing sources." Decreases in spendable resources are reported "expenditures" or "other financing uses." State and federal grants have financed most of those activities to date.

The Basic Governmental Fund Financial Statements can be found on pages 11 through 14 of this report.

Other Information

Notes to the Basic Financial Statements:

The notes provide additional and explanatory data. They are an integral part of the basic financial statements. Notes to the Basic Financial Statements can be found starting on page 15 of this report. As of December 31, 2020, the Corporation had no debt. See notes to the basic financial statements for additional information on debt.

The Corporation as a Whole

Recall the Statement of Net Position looks at the Corporation as a whole. Table 1 provides a summary of the Corporation's net position for 2020 and 2019.

LAKE COUNTY LAND REUTILIZATION CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2020 (UNAUDITED)

Table 1 Net Position

	2020	2019
Assets:		
Cash and cash equivalents	\$ 2,664,399	\$ 1,760,618
Lien receivable	202,972	476,408
Accounts receivable	36,110	36,110
Assets held for resale	3,897,105	4,574,958
Depreciable capital assets, net	7,312	4,088
Total assets	6,807,898	6,852,182
Liabilities:		
Accounts payable	-	1
Accrued wages	1,294	1,456
Total liabilities	1,294	1,457
Net Position:		
Net investment in capital assets	7,312	4,088
Unrestricted	6,799,292	6,846,637
Total net position	\$ 6,806,604	\$ 6,850,725

2020 was the eighth full year of operations for the Corporation. During 2020, the Corporation's overall financial position decreased by \$ 44,121. Cash and cash equivalents increased due to a significant increase in the sale of properties. The biggest factor in the overall decrease in financial position was an increase in the loss on sale of land.

The following represents the Corporation's summary of changes in net position:

Table 2 Changes in Net Position

	<u>2020</u>	<u>2019</u>
Program Revenues:		
Capital grants & contributions	\$ 1,996,352	\$ 1,242,815
General Revenues:		
Interest	<u> </u>	<u> </u>
Total revenues	2,015,684	1,254,891
Program Expenses:		
Professional and contract services	2,003,815	2,879,382
Program Administration	55,990	54,930
Total program expenses	2,059,805	2,934,312
Decrease in net position	(44,121)	(1,679,421)
Net position, beginning of year	<u>6,850,725</u>	8,530,146
Net position, end of year	\$ 6,806,604	\$ 6,850,725

LAKE COUNTY LAND REUTILIZATION CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2020 (UNAUDITED)

The Corporation's revenues were \$ 2,015,684 and its expenses were \$ 2,059,805 for 2020. The revenue sources are from the sale of properties, donations, and grants in addition to the Corporation's percentage share of penalties and interests on delinquent property taxes collected as authorized by the Lake County Board of Commissioners.

A comparative analysis of the Corporation's financial position and change in net position is as follows:

- Total Revenues increased \$ 760,793 from 2019 due mainly to an increase of forfeited property received.
- Total Expenses decreased \$ 874,507 from 2019, mainly due to decreased renovation and demolition expenses in 2020.

Capital Assets

The Corporation's investment in capital assets as of December 31, 2020, amounted to \$7,312 (net of accumulated depreciation). This investment in capital assets consist of computer equipment, furniture and fixtures, and office equipment.

Table 3 Capital Assets (Net of Depreciation)

		<u>2020</u>	<u>2019</u>
Computer equipment	\$	5,639	\$ 5,639
Furniture & fixtures		2,197	2,197
Office equipment		11,185	10,457
Accumulated depreciation		(11,709)	 (14,205)
Total capital assets, net of depreciation	<u>\$</u>	7,312	\$ 4,088

Request for Information

This financial report is designed to provide a general overview of the Lake County Land Reutilization Corporation finances for all those with an interest in the Corporation's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to Board of Directors, Lake County Land Reutilization Corporation, 8 North State Street, Ste 15, Painesville, OH 44077.

LAKE COUNTY LAND REUTILIZATION CORPORATION STATEMENT OF NET POSITION DECEMBER 31, 2020

	Governmental Activities	
Assets		
Cash and Cash Equivalents	\$	2,664,399
Lien Receivable		202,972
Accounts Receivable		36,110
Assets Held for Resale		3,897,105
Depreciable Capital Assets, Net		7,312
Total Assets		6,807,898
Liabilities Accrued Wages		1,294
C		
Total Liabilities		1,294
Net Position		
Net Investment in Capital Assets		7,312
Unrestricted		6,799,292
Total Net Position	\$	6,806,604

LAKE COUNTY LAND REUTILIZATION CORPORATION STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2020

				Program Revenues	&	et Revenue Changes in let Position
				Capital Grants &	<u> </u>	
		Expenses		Contributions		overnmental Activities
Governmental Activities:	<u></u>	Experied				///////////////////////////////////////
Professional and Contract Services	\$	2,003,815	\$	1,996,352	\$	(7,463)
Program Administration		55,990		-		(55,990)
Total Governmental Activities	\$	2,059,805	\$	1,996,352		(63,453)
		e ral Revenue erest	s:			19,332
	Tot	al General Rev	/enues	3		19,332
	Cha	ange in Net Po	sition			(44,121)
	Net	Position Beg	inning	of Year		6,850,725
	Net	Position End	of Ye	ar	\$	6,806,604

LAKE COUNTY LAND REUTILIZATION CORPORATION BALANCE SHEET GOVERNMENTAL FUND DECEMBER 31, 2020

	General Fund		
Assets			
Equity in Pooled Cash and Cash Equivalents	\$	2,664,399	
Lien Receivable		202,972	
Accounts Receivable		36,110	
Assets Held for Resale		3,897,105	
Total Assets	\$	6,800,586	
Liabilities and Fund Balance			
Liabilities			
Accrued Wages		1,294	
Total Liabilities		1,294	
Fund Balance			
Nonspendable		3,897,105	
Unassigned		2,902,187	
Total Fund Balance		6,799,292	
Total Liabilities and Fund Balance	\$	6,800,586	

LAKE COUNTY LAND REUTILIZATION CORPORATION RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCE TO NET POSITION OF GOVERNMENTAL ACTIVITIES DECEMBER 31, 2020

Total Governmental Fund Balances	\$ 6,799,292
Amounts reported for governmental activities in the	
statement of net position are different because:	
Capital assets used in governmental activities are not financial resources and	
therefore are not reported in the funds.	7,312
Net Position of Governmental Activities	\$ 6,806,604

LAKE COUNTY LAND REUTILIZATION CORPORATION STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - GOVERNMENTAL FUND FOR THE YEAR ENDED DECEMBER 31, 2020

	General Fund
Revenues:	
Intergovernmental	\$ 1,958,866
Grants	37,486
Interest	19,332
Total Revenues	2,015,684
Expenditures: Professional and Contract Services	2,007,039
Program Administration	55,990
Total Expenditures	2,063,029
Net Change in Fund Balances	(47,345)
Fund Balance Beginning of Year	6,846,637
Fund Balance End of Year	\$ 6,799,292

LAKE COUNTY LAND REUTILIZATION CORPORATION RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE OF GOVERNMENTAL FUND TO THE STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2020

Net Change in Fund Balance - Total Governmental Fund		\$ (47,345)
Amounts reported for governmental activities in the		
statement of activities are different because:		
Governmental funds report capital outlays as expenditures.		
However, in the statement of activities, the cost of those assets		
is allocated over their estimated useful lives as depreciation expense.		
This is the amount by which depreciation exceeded capital outlay		
in the current period as well as capital asset additions and loss on		
disposal of a capital asset.		
Capital Asset Additions	\$ 5,645	
Loss on Disposal of Capital Asset	(293)	
Current Year Depreciation	(2,128)	
		 3,224
Change in Net Position of Governmental Activities		\$ (44,121)

NOTE 1-ORGANIZATION

Lake County Land Reutilization Corporation located in Painesville, Ohio efficiently holds and manages vacant, abandoned or tax-foreclosed real property pending its reclamation, rehabilitation, and reutilization. The Corporation also assists governmental entities and other non-profit and/or for-profit entities to assemble and clear the title of the previously described property.

The Corporation's governing body is a nine member Board of Directors, consisting of two County Commissioners, the County Treasurer, a representative from the City of Mentor, the largest city within the County, and a township representative selected by the Lake County Township Association. The four remaining members were unanimously selected by the County Treasurer and the two County Commissioners. The Corporation is classified as a related organization of Lake County for reporting purposes, in accordance with Governmental Accounting Standards Board (GASB) Statement No. 14 as amended by GASB Statement No. 39.

NOTE 2-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies is presented to assist the reader in understanding and evaluating the financial statements of Lake County Land Reutilization Corporation.

Basis of Presentation

The Corporation's basic financial statements consist of government-wide statements, including a statement of net position and a statement of activities, and fund financial statements which provide a more detailed level of financial information.

Government-Wide Financial Statements

The statement of net position and the statement of activities display information about the Corporation as a whole. These statements include the financial activities of the primary government, except for fiduciary funds. These statements usually distinguish between those activities of the Corporation that are governmental and those that are considered business-type. The Corporation, however, does not have business-type activities.

The statement of net position presents the financial condition of the governmental activities of the Corporation at year-end. The statement of activities presents a comparison between direct expenses and program revenues for each program or function of the Corporation's governmental activities. Direct expenses are those that are specifically associated with a service, program, or department and therefore clearly identifiable to a particular function. Program revenues include charges paid by the recipient of the goods or services offered by the program, grants and contributions that are restricted to meeting the operational or capital requirements of a particular program and interest earned on grants that is required to be used to support a particular program. Revenues which are not classified as program revenues are presented as general revenues of the Corporation, with certain limited exceptions. The comparison of direct expenses with program revenues identifies the extent to which each governmental program is self-financing or draws from the general revenues of the Corporation.

NOTE 2-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fund Financial Statements

During the year, the Corporation segregates transactions related to certain Corporation functions or activities in separate funds in order to aid financial management and to demonstrate legal compliance. Fund financial statements are designed to present financial information of the Corporation at this more detailed level. The Corporation's general fund is its only governmental fund.

Fund Accounting

The Corporation uses fund accounting to segregate cash and investments that are restricted as to use. A fund is a separate accounting entity with a self-balancing set of accounts recording cash and other financial resources, together with all related liabilities and residual equities or balances, and attaining certain objectives in accordance with special regulations, restrictions, or limitations. For financial statement presentation purposes, the Corporation's fund is classified as governmental.

Governmental Funds

Governmental funds focus on the sources, uses and balances of current financial resources. Expendable assets are assigned to the various governmental funds according to the purposes for which they may or must be used. Current liabilities are assigned to the fund from which they will be repaid. The difference between governmental fund assets and deferred outflows of resources and liabilities and deferred inflows of resources is reported as fund balance. The following is the Corporation's only governmental fund:

General Fund The general fund accounts for all financial resources that are received from the County Treasurer from penalties and interests on delinquent taxes, governmental grants and revenues, sales of assets and donations. The general fund balance is available to the Corporation for any purpose provided it is expended or transferred according to the general laws of Ohio.

NOTE 2-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Measurement Focus

Government-Wide Financial Statements

The government-wide financial statements are prepared using a flow of economic resources measurement focus. All assets and deferred outflows of resources and all liabilities and deferred inflows of resources associated with the operation of the Corporation are included on the statement of net position. The statement of activities presents increases (i.e. revenues) and decreases (i.e. expenses) in total net position.

Fund Financial Statements

The general fund is accounted for using a flow of current financial resources measurement focus. With this measurement focus, only current assets and deferred outflows of resources and current liabilities and deferred inflows of resources generally are included on the balance sheet. The statement of revenues, expenditures, and changes in fund balance reports on the sources (i.e. revenues and other financing sources) and uses (i.e. expenditures and other financing uses) of current financial resources. This approach differs from the manner in which the governmental activities of the government-wide financial statements are prepared. Governmental fund financial statements therefore include a reconciliation with brief explanations to better identify the relationship between the government-wide statements and the statements for the general fund.

Basis of Accounting

Basis of accounting determines when transactions are recorded in the financial records and reported on the financial statements. Government-wide financial statements are prepared using the accrual basis of accounting. The general fund uses the modified accrual basis of accounting. Differences in the accrual and modified accrual basis of accounting arise in the recognition of revenue, in the recording of deferred inflows/outflows of resources, and in the presentation of expenses versus expenditures.

NOTE 2-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenues - Exchange and Nonexchange Transactions

Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value, is recorded on the accrual basis when the exchange takes place. On a modified accrual basis, revenue is recorded in the year in which the resources are measurable and become available. Available means that the resources will be collected within the current year or are expected to be collected soon enough thereafter to be used to pay liabilities of the current year. For the Corporation, available means expected to be received within sixty days of year-end.

Nonexchange transactions, in which the Corporation receives value without directly giving equal value in return, include grants, entitlements, and donations. Revenue from grants, entitlements, and donations is recognized in the year in which all eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the year when use is first permitted, matching requirements, in which the Corporation must provide local resources to be used for a specified purpose, and expenditure requirements, in which the resources are provided to the Corporation on a reimbursement basis. On the modified accrual basis, revenue from nonexchange transactions must also be available before it can be recognized.

Under the modified accrual basis, interest and grants revenue sources are considered to be both measurable and available at year-end.

Deferred Outflows/Inflows of Resources

In addition to assets, the statements of financial position will sometimes report a separate section for deferred outflows of resources. Deferred outflows of resources, represents a consumption of net position that applies to a future period and will not be recognized as an outflow of resources (expense/expenditure) until then.

In addition to liabilities, the statements of financial position report a separate section for deferred inflows of resources. Deferred inflows of resources represent an acquisition of net position that applies to a future period and will not be recognized as an inflow of resources (revenue) until that time.

Expenses/Expenditures

On the accrual basis of accounting, expenses are recognized at the time they are incurred.

The measurement focus of governmental fund accounting is on decreases in net financial resources (expenditures) rather than expenses. Expenditures are generally recognized in the accounting period in which the related fund liability is incurred, if measurable. Allocations of cost, such as depreciation and amortization, are not recognized in governmental funds.

NOTE 2-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Corporation considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

Assets Held for Disposition

Assets held for disposition represent properties obtained as a result of forfeiture, purchased by or donated to the Corporation. These properties are valued based upon the County Auditor's Evaluation, the purchase price plus any costs of maintenance, rehabilitation, or demolition of homes on the properties. The Corporation holds the properties until the property is either sold for ownership, sold for rehabilitation purposes, donated, or the structure on the property is demolished prior to disposition. Some properties on which a commercial or residential structure was demolished have been transferred to the Corporation. These parcels may also be donated, sold or transferred to governmental, non-profit and/or for profit entities. Furthermore, assets held for disposition may be inventoried and/or aggregated with contiguous parcels for future uses including, but not limited to, community improvements, residential and/or commercial development, and green space.

Capital Assets

The Corporation's only capital assets are general capital assets. General capital assets are capital assets which are associated with and generally arise from governmental activities. General capital assets are reported in the governmental activities column of the government-wide statement of net position but are not reported in the financial statements of the general fund.

All capital assets are capitalized at cost (or estimated historical cost) and updated for additions and retirements during the year. Donated capital assets are recorded at their fair market values as of the date received.

NOTE 2-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fund Balance

Fund balance is divided into five classifications based primarily on the extent to which the Corporation is bound to observe constraints imposed upon the use of the resources in the governmental funds. The classifications are as follows:

Nonspendable The nonspendable fund balance category includes amounts that cannot be spent because they are not in spendable form, or legally or contractually required to be maintained intact. The "not in spendable form" criterion includes items that are not expected to be converted to cash. It also includes the long-term amount of interfund loans, loans receivable, as well as property acquired for resale, unless the use of the proceeds from the collection of those receivables or from the sale of those properties is restricted, committed, or assigned.

Restricted Fund balance is reported as restricted when constraints placed on the use of resources are either externally imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments or is imposed by law through constitutional provisions.

Committed The committed fund balance classification includes amounts that can be used only for the specific purposes imposed by formal action (resolution) of the Board. Those committed amounts cannot be used for any other purpose unless the Board removes or changes the specified use by taking the same type of action (resolution) it employed to previously commit those amounts. Committed fund balance also incorporates contractual obligations to the extent that existing resources in the fund have been specifically committed for use in satisfying those contractual requirements.

Assigned Amounts in the assigned fund balance classification are intended to be used by the Corporation for specific purposes but do not meet the criteria to be classified as restricted or committed. In governmental funds other than the general fund, assigned fund balance represents the remaining amount that is not restricted or committed. In the general fund, assigned amounts represent intended uses established by the Board or a Corporation official delegated that authority, or by State Statute.

Unassigned Unassigned fund balance is the residual classification for the general fund and includes all spendable amounts not contained in the other classifications. The Corporation applies restricted resources first when expenditures are incurred for purposes for which either restricted or unrestricted (committed, assigned, and unassigned) amounts are available. Similarly, within unrestricted fund balance, committed amounts are reduced first followed by assigned, and then unassigned amounts when expenditures are incurred for purposes for which amounts in any of the unrestricted fund balance classifications could be used.

The Corporation applies restricted resources first when expenditures are incurred for purposes for which either restricted or unrestricted (committed, assigned, and unassigned) amounts are available. Similarly, within unrestricted fund balance, committed amounts are reduced first followed by assigned, and then unassigned amounts when expenditures are incurred for purposes for which amounts in any of the unrestricted fund balance classifications could be used.

NOTE2-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Net Position

Net position represents the difference between all other elements in a statement of financial position. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction, or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use through external restrictions imposed by creditors, grantors or laws or regulations of other governments.

The Corporation applies restricted resources first when an expense is incurred for purposes for which both restricted and unrestricted net position are available.

Intergovernmental Revenue

The Corporation historically has received a portion of its operating income through Lake County. This money represents five percent of the total delinquent taxes, penalties, and interest collected by the County when received. The five percent is then distributed to the Corporation, upon the Corporation's request.

Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

Summary of Other Accounting Policies

Cash balances in banks as of December 31, 2020 was \$ 2,664,849. Federal depository insurance covers \$ 250,000 per institution and the entire balance was insured at December 31, 2020 at depositor institution.

The Corporation is exempt from taxation under Section 501(c)(3) of the Internal Revenue Code and accordingly, no provision for income taxes has been recorded in the accompanying financial statements.

Advertising costs are expensed when incurred. Advertising expense was \$ 1,760 in 2020.

The costs of various program services have been summarized on a functional basis. Accordingly, certain costs have been allocated among the program services benefited.

NOTE 3-CAPITAL ASSETS

A summary of changes in capital assets during 2020 follows:

	12/31/19	Additions	Deletions	12/31/20
Computer Equipment	\$ 5,639	\$ 0	\$ 0	\$ 5,639
Furniture & fixtures	2,197	0	0	2,197
Office Equipment	10,457	5,645	(4,917)	11,185
Less: Accumulated Depreciation	(14,205)	(2,128)	4,624	(11,709)
Governmental Activities Capital Assets, Net	\$ 4,088	\$ 3,517	\$ (293)	\$ 7,312

NOTE 3-CAPITAL ASSETS (CONTINUED)

Depreciation of equipment is provided by using the straight-line method over the following estimated useful lives of the assets:

Machinery and equipment	3 – 10 years
Office equipment	5 – 7 years
Computers and software	5 – 10 years

Total depreciation of \$ 2,128 was expensed as of December 31, 2020.

NOTE 4-LEASED FACILITIES

Effective November 1, 2015, the Corporation entered into a new operating lease, which continues until 60 days after either party gives the other written notice of its intent to terminate the agreement. Monthly rent is \$ 450.

NOTE 5-DEBT

At March 10, 2015, Lake County Land Reutilization Corporation entered into a loan agreement with Cuyahoga HHF Acquisitions, LLC. The Corporation can borrow \$ 100 per request from the lender and the loan and related fees will be due and payable on the first to occur of (a) maturity date of the Project Loan, (b) the reimbursement of the Corporation's demolition and related expenses, (c) the transfer of the Premises securing the Project Loan by the Corporation to a third party, or (d) the occurrence and continuation of an Event of Default. As of December 31, 2020, the Corporation had \$ -0- due. Furthermore, with the termination of the NIP Program, there will be no further need for the Corporation to borrow funds in the future.

NOTE 6-RISK MANAGEMENT

The Corporation is exposed to various risks of loss related to torts, theft of, damage to, and construction of assets, injury, and natural disasters. As of December 31, 2020, the Corporation did have adequate insurance coverage for those risks.

NOTE 7-COVID-19

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a pandemic, which continues to spread throughout the United States. As a result, the governor of Ohio issued a stay at home order with only essential organizations that are life sustaining to remain in operation. Many businesses have since reopened in June 2020 although at limited capacity and have reduced operating hours. While the disruption is currently expected to be temporary, there is uncertainty around the duration. The financial impact cannot be reasonably estimated at this time.

SUPPLEMENTARY INFORMATION LAKE COUNTY LAND REUTILIZATION CORPORATION SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - BUDGET (NON-GAAP BASIS) AND ACTUAL-GENERAL FUND FOR THE YEAR ENDED DECEMBER 31, 2020

		Budget	Actual	ariance with Budget Positive (Negative)
Revenues				
Intergovernmental	\$	1,306,335	\$ 2,901,155	\$ 1,594,820
Grants		134,710	37,486	(97,224)
Interest		29,500	19,332	(10,168)
Total Revenues	-	1,470,545	 2,957,973	 1,487,428
Expenditures				
Professional and Contract Services		2,485,895	2,007,202	478,693
Program Administration		55,995	55,990	5
Total Expenditures		2,541,890	 2,063,192	 478,698
Net Change in Fund Balance		(1,071,345)	894,781	1,966,126
Fund Balance Beginning of Year		1,760,568	1,760,568	-
Fund Balance End of Year	\$	689,223	\$ 2,655,349	\$ 1,966,126

See accompanying notes to the supplementary information

LAKE COUNTY LAND REUTILIZATION CORPORATION NOTES TO SUPPLEMENTARY INFORMATION

BUDGETARY BASIS OF ACCOUNTING

Budgetary Process

The budgetary process that is followed by the Land Reutilization Corporation is for control purposes and is set forth in its Code of Regulations. At least Ten (10) days prior to the first regularly scheduled quarterly meeting in the Corporation's fiscal year, the Executive Director shall provide to the Board of Directors the annual budget for the fiscal year. The Board of Directors shall at the first regularly scheduled meeting or at another meeting called for the purpose, adopt the annual budget which shall govern the expenditures of the Corporation during the last three quarters of the fiscal year and first quarter of the following year to which such budget applies. On and after its commencement, the annual budget as adopted may be amended or supplemented by the Board of Directors as circumstances warrant. No binding monetary obligation of the Corporation shall be entered into unless there exists at the time in the applicable budget line item an unencumbered balance in an amount no less than lesser of (a) the amount of the monetary obligation to be incurred without either the amendment or supplement of such budget and line item by the Board of Directors and (b) the amount of the monetary obligation that will be due and payable in the fiscal year in which the monetary obligation is incurred. Nothing in this budgetary process shall be construed as prohibiting the Executive Director from approving the transfer of an unencumbered balance from any line item, account, or fund to a line item, account, or fund with respect to which an insufficient unencumbered balance exists when it is in the best interests of the Corporation to enter into the binding monetary obligation. In the event that due to unforeseen circumstances the annual budget has not been adopted and is not ready for adoption by the last day of the fiscal year immediately preceding the year of which such budget is to be effective, the Board of Directors may adopt a temporary budget governing fiscal matters for the next three months of the new fiscal year.

Budgetary Basis of Accounting

While the Land Reutilization Corporation is reporting financial position, results of operations and changes in fund balance on the basis of generally accepted accounting principles (GAAP), the budgetary basis is based upon accounting for certain transactions on a basis of cash receipts and disbursements. The Schedule of Revenues, Expenditures and Changes in Fund Balance - Budget (Non-GAAP Basis) and Actual presented for the general fund is presented on the budgetary basis to provide a meaningful comparison of actual results with the budget. The major differences between the budget basis and GAAP basis are:

1. Revenues are recorded when received in cash (budget basis) as opposed to when susceptible to accrual (GAAP basis).

2. Expenditures are recorded when paid in cash (budget basis) as opposed to when the liability is incurred (GAAP basis).

The following table summarizes the adjustments necessary to reconcile the GAAP basis statement to the budgetary basis statement for the general fund.

Net Change in Fund Balance For the Year Ended December 31, 2020

GAAP Basis	\$ (47,345)
Net Adjustment for Revenue Accruals	942,289
Net Adjustment for Expenditure Accruals	(163)
Budget Basis	\$ 894,781

LAKE COUNTY LAND REUTILIZATION CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED DECEMBER 31, 2019 (UNAUDITED)

The following Management's Discussion and Analysis (MD&A) of the Lake County Land Reutilization Corporation's (the Corporation) financial performance provides an introduction to the financial statements for the year ended December 31, 2019. The information contained in this MD&A should be considered in conjunction with the information contained in the Corporation's financial statements.

Financial Highlights

- At December 31, 2019, the Statement of Net Position assets of the Corporation exceeded the liabilities by \$ 6,850,725.
- Total net position for 2019 decreased by \$ 1,679,421, which was lower than the increase in 2018 of \$ 1,223,853.
- The Corporation's total revenues on the Statement of Activities amounted to \$ 1,254,891 in 2019, of which \$ 1,242,815 or 99.03% were program revenues and \$ 12,076 or 0.97% were general revenues.
- The Corporation had \$ 2,934,312 in total expenses in 2019 compared to \$ 1,778,878 in 2018.

Using this Annual Financial Report

The annual report consists of financial statements and notes to those statements. These statements are organized so the reader can understand the Corporation as a financial whole.

The Statement of Net Position and Statement of Activities (referred collectively as the government-wide statements) provide information about the activities of the entire Corporation and present a longer-term view of the Corporation's finances. The Corporation has no long-term assets or liabilities.

Reporting the Corporation as a Whole

Statement of Net Position and Statement of Activities

These government-wide statements answer the question "How did the Corporation as a whole do financially during 2019?" They are prepared on the accrual basis of accounting, including all assets and liabilities, much the same way as for a private enterprise. This basis of accounting takes into account all of the current year's revenues and expenses regardless of when cash is received or paid.

These two statements report the Corporation's net position and the changes in the net position. This change in net position is important as it tells the reader that, for the Corporation as a whole, the financial position of the Corporation has improved or diminished. However, in evaluating the overall position of the Corporation, nonfinancial information such as the condition of the Corporation's needs will also need to be evaluated.

The Statement of Net Position. This statement (page 29) reports all assets and liabilities of the Corporation as of December 31, 2019. The difference between total assets and total liabilities is reported as net position. Increases in net position generally indicate an improvement in financial position while decreases may indicate a deterioration of financial position.

LAKE COUNTY LAND REUTILIZATION CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2019 (UNAUDITED)

The Statement of Activities. This statement (page 30) serves the purpose of the traditional income statement. It provides consolidated reporting of the results of all activities of the Corporation for the year ended December 31, 2019. Changes in net position are recorded in the period in which the underlying event takes place, which may differ from the period in which cash is received or disbursed. The Statement of Activities displays the expenses of the Corporation's various programs net of related revenues, as well as the separate presentation of revenues available for general purposes.

In the Statement of Net Position and the Statement of Activities, the Corporation has one kind of activity:

Government Activities. All of the Corporation's programs are reported here. These programs will be funded primarily by penalties and interest on delinquent property taxes collected and intergovernmental revenue which can include federal grants, sales by properties and donations.

Reporting the Corporation's Most Significant Funds

Fund Financial Statements

These statements provide financial position and results of the Corporation's major funds. The Corporation's only major governmental fund is the General Fund. A fund is an accounting entity created to account for a specific activity or purpose. The creation of some funds is mandated by law and others are created by management to demonstrate financial compliance with budgetary or legal requirements. Funds are classified into three broad categories: governmental funds, proprietary funds, and fiduciary funds. The Corporation has only governmental funds.

Governmental Funds. Governmental funds are used to account for "Government Type" activities. However, unlike the government-wide financial statements, governmental fund statements use a "flow of financial resources" measurement focus. The governmental fund statements provide a detailed short-term view of the Corporation's general operations and the basic services it provides. Increases in spendable resources are reported in the operating statements as "revenues" or "other financing sources." Decreases in spendable resources are reported "expenditures" or "other financing uses." State and federal grants have financed most of those activities to date.

The Basic Governmental Fund Financial Statements can be found on pages 31 through 33 of this report.

Other Information

Notes to the Basic Financial Statements:

The notes provide additional and explanatory data. They are an integral part of the basic financial statements. Notes to the Basic Financial Statements can be found starting on page 35 of this report. As of December 31, 2019, the Corporation had no debt. See notes to the basic financial statements for additional information on debt.

The Corporation as a Whole

Recall the Statement of Net Position looks at the Corporation as a whole. Table 1 provides a summary of the Corporation's net position for 2019 and 2018.

LAKE COUNTY LAND REUTILIZATION CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2019 (UNAUDITED)

Table 1 Net Position

•	<u>2019</u>	<u>2018-As</u> Restated
Assets:		
Cash and cash equivalents	\$ 1,760,618	\$ 1,750,790
Lien receivable	476,408	517,652
Accounts receivable	36,110	36,110
Assets held for resale	4,574,958	6,221,598
Depreciable capital assets, net	4,088	5,403
Total assets	6,852,182	8,531,553
Liabilities:		
Accounts payable	1	-
Accrued wages	1,456	1,407
Total liabilities	1,457	1,407
Net Position:		
Net investment in capital assets	4,088	5,403
Unrestricted	6,846,637	8,524,743
Total net position	\$ 6,850,725	\$ 8,530,146

2019 was the seventh full year of operations for the Corporation. During 2019, the Corporation's overall financial position decreased by \$ 1,679,421. Cash and cash equivalents increased due to receiving more penalties and interests on delinquent property taxes and grant dollars. The biggest factor in the overall decrease in financial position was the transfer of property to the City of Mentor at a tax appraised value of \$ 1,363,370.

The following represents the Corporation's summary of changes in net position:

Table 2 Changes in Net Position

	<u>2019</u>	<u>2018-As</u> Restated
Program Revenues:		
Capital grants & contributions	\$ 1,242,815	\$ 3,000,813
General Revenues:		
Interest	<u> </u>	1,918
Total revenues	1,254,891	3,002,731
Program Expenses:		
Professional and contract services	2,879,382	1,724,879
Program Administration	54,930	53,999
Total program expenses	2,934,312	1,778,878
Increase in net position	(1,679,421)	1,223,853
Net position, beginning of year	<u>8,530,146</u>	7,306,293
Net position, end of year	\$6,850,725	\$ 8,530,146

LAKE COUNTY LAND REUTILIZATION CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2019 (UNAUDITED)

The Corporation's revenues were \$ 1,254,891 and its expenses were \$ 2,934,312 for 2019. The revenue sources are from the County Treasurer authorized by the Lake County Board of Commissioners from a percentage of penalties and interests on delinquent property taxes collected as well as sales of properties, donations and grants.

A comparative analysis of the Corporation's financial position and change in net position is as follows:

- Total Revenues decreased \$ 1,747,840 from 2018 due mainly to a reduction of forfeited property received.
- Total Expenses increased \$ 1,155,434 from 2018, mainly due to the transfer of property to the city of Mentor and increased renovation and demolition expenses in 2019.

Capital Assets

The Corporation's investment in capital assets as of December 31, 2019, amounted to \$ 4,088 (net of accumulated depreciation). This investment in capital assets consist of computer equipment, furniture and fixtures, and office equipment.

Table 3 Capital Assets (Net of Depreciation)

	<u>2019</u>	<u>2018</u>
Computer equipment	\$ 5,639	\$ 5,639
Furniture & fixtures	2,197	1,318
Office equipment	10,457	10,457
Accumulated depreciation	(14,205)	(12,011)
Total capital assets, net of depreciation	\$ 4,088	\$ 5,403

Request for Information

This financial report is designed to provide a general overview of the Lake County Land Reutilization Corporation finances for all those with an interest in the Corporation's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to Board of Directors, Lake County Land Reutilization Corporation, 105 Main Street, Painesville, OH 44077.

LAKE COUNTY LAND REUTILIZATION CORPORATION STATEMENT OF NET POSITION DECEMBER 31, 2019

		Governmental Activities	
Assets			
Cash and Cash Equivalents	\$	1,760,618	
Lien Receivable		476,408	
Accounts Receivable		36,110	
Assets Held for Resale		4,574,958	
Depreciable Capital Assets, Net		4,088	
Total Assets		6,852,182	
Liabilities		1	
Accounts Payable		1	
Accrued Wages		1,456	
Total Liabilities		1,457	
Net Position			
Net Investment in Capital Assets		4,088	
Unrestricted		6,846,637	
Total Net Position	\$	6,850,725	

LAKE COUNTY LAND REUTILIZATION CORPORATION STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2019

				Program Revenues	&	et Revenue Changes in let Position
		Expenses		Capital Grants & Contributions	G	overnmental Activities
Governmental Activities: Professional and Contract Services Program Administration	\$	2,879,382 54,930	\$	1,242,815	\$	(1,636,567) (54,930)
Total Governmental Activities	\$	2,934,312	\$	1,242,815	······	(1,691,497)
		eral Revenue rest	s:			12,076
	Tot	al General Re	venues			12,076
	Cha	ange in Net Po	sition			(1,679,421)
	Net	Position Beg	inning	of Year- As Restated		8,530,146
	Net	Position End	of Yea	ır	\$	6,850,725

LAKE COUNTY LAND REUTILIZATION CORPORATION BALANCE SHEET GOVERNMENTAL FUND DECEMBER 31, 2019

	General Fund	
Assets		
Equity in Pooled Cash and Cash Equivalents	\$	1,760,618
Lien Receivable		476,408
Accounts Receivable		36,110
Assets Held for Resale		4,574,958
Total Assets	\$	6,848,094
Liabilities and Fund Balance		
Liabilities		
Accounts Payable	\$	1
Accrued Wages		1,456
Total Liabilities		1,457
Fund Balance		
Nonspendable		4,574,958
Unassigned		2,271,679
Total Fund Balance		6,846,637
Total Liabilities and Fund Balance	\$	6,848,094

LAKE COUNTY LAND REUTILIZATION CORPORATION RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCE TO NET POSITION OF GOVERNMENTAL ACTIVITIES DECEMBER 31, 2019

Total Governmental Fund Balances	\$ 6,846,637
Amounts reported for governmental activities in the	
statement of net position are different because:	
Capital assets used in governmental activities are not financial resources and	
therefore are not reported in the funds.	4,088
Net Position of Governmental Activities	\$ 6,850,725
LAKE COUNTY LAND REUTILIZATION CORPORATION STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - GOVERNMENTAL FUND FOR THE YEAR ENDED DECEMBER 31, 2019

	General Fund
Revenues:	
Intergovernmental	\$ 1,112,524
Grants	130,291
Interest	12,076
Total Revenues	1,254,891
Expenditures: Professional and Contract Services	2,878,067
Program Administration	54,930
Total Expenditures	2,932,997
Net Change in Fund Balances	(1,678,106)
Fund Balance Beginning of Year- As Restated	8,524,743
Fund Balance End of Year	\$ 6,846,637

See accompanying notes to the basic financial statements

LAKE COUNTY LAND REUTILIZATION CORPORATION RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE OF GOVERNMENTAL FUND TO THE STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2019

Net Change in Fund Balance - Total Governmental Fund		\$ (1,678,106)
Amounts reported for governmental activities in the statement of activities are different because:		
Governmental funds report capital outlays as expenditures. However, in the statement of activities, the cost of those assets is allocated over their estimated useful lives as depreciation expense. This is the amount by which depreciation exceeded capital outlay		
in the current period.		
Capital Asset Additions	\$ 879	
Current Year Depreciation	 (2,194)	
		(1,315)
Change in Net Position of governmental Activities		\$ (1,679,421)

See accompanying notes to the basic financial statements

NOTE 1-ORGANIZATION

Lake County Land Reutilization Corporation located in Painesville, Ohio efficiently holds and manages vacant, abandoned or tax-foreclosed real property pending its reclamation, rehabilitation and reutilization. The Corporation also assists governmental entities and other non-profit and/or for-profit entities to assemble and clear the title of the previously described property.

The Corporation's governing body is a nine member Board of Directors, consisting of two County Commissioners, the County Treasurer, a representative from the City of Mentor, the largest city within the County and a township representative selected by the Lake County Township Association. The four remaining members were unanimously selected by the County Treasurer and the two County Commissioners. The Corporation is classified as a related organization of Lake County for reporting purposes, in accordance with Governmental Accounting Standards Board (GASB) Statement No. 14 as amended by GASB Statement No. 39.

NOTE 2-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies is presented to assist the reader in understanding and evaluating the financial statements of Lake County Land Reutilization Corporation.

Basis of Presentation

The Corporation's basic financial statements consist of government-wide statements, including a statement of net position and a statement of activities, and fund financial statements which provide a more detailed level of financial information.

Government-Wide Financial Statements

The statement of net position and the statement of activities display information about the Corporation as a whole. These statements include the financial activities of the primary government, except for fiduciary funds. These statements usually distinguish between those activities of the Corporation that are governmental and those that are considered business-type. The Corporation, however, does not have business-type activities.

The statement of net position presents the financial condition of the governmental activities of the Corporation at year-end. The statement of activities presents a comparison between direct expenses and program revenues for each program or function of the Corporation's governmental activities. Direct expenses are those that are specifically associated with a service, program or department and therefore clearly identifiable to a particular function. Program revenues include charges paid by the recipient of the goods or services offered by the program, grants and contributions that are restricted to meeting the operational or capital requirements of a particular program and interest earned on grants that is required to be used to support a particular program. Revenues which are not classified as program revenues are presented as general revenues of the Corporation, with certain limited exceptions. The comparison of direct expenses with program revenues identifies the extent to which each governmental program is self-financing or draws from the general revenues of the Corporation.

NOTE 2-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fund Financial Statements

During the year, the Corporation segregates transactions related to certain Corporation functions or activities in separate funds in order to aid financial management and to demonstrate legal compliance. Fund financial statements are designed to present financial information of the Corporation at this more detailed level. The Corporation's general fund is its only governmental fund.

Fund Accounting

The Corporation uses fund accounting to segregate cash and investments that are restricted as to use. A fund is a separate accounting entity with a self-balancing set of accounts recording cash and other financial resources, together with all related liabilities and residual equities or balances, and attaining certain objectives in accordance with special regulations, restrictions or limitations. For financial statement presentation purposes, the Corporation's fund is classified as governmental.

Governmental Funds

Governmental funds focus on the sources, uses and balances of current financial resources. Expendable assets are assigned to the various governmental funds according to the purposes for which they may or must be used. Current liabilities are assigned to the fund from which they will be repaid. The difference between governmental fund assets and deferred outflows of resources and liabilities and deferred inflows of resources is reported as fund balance. The following is the Corporation's only governmental fund:

General Fund The general fund accounts for all financial resources that are received from the County Treasurer from penalties and interests on delinquent taxes, governmental grants and revenues, sales of assets and donations. The general fund balance is available to the Corporation for any purpose provided it is expended or transferred according to the general laws of Ohio.

NOTE 2-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Measurement Focus

Government-Wide Financial Statements

The government-wide financial statements are prepared using a flow of economic resources measurement focus. All assets and deferred outflows of resources and all liabilities and deferred inflows of resources associated with the operation of the Corporation are included on the statement of net position. The statement of activities presents increases (i.e. revenues) and decreases (i.e. expenses) in total net position.

Fund Financial Statements

The general fund is accounted for using a flow of current financial resources measurement focus. With this measurement focus, only current assets and deferred outflows of resources and current liabilities and deferred inflows of resources generally are included on the balance sheet. The statement of revenues, expenditures, and changes in fund balance reports on the sources (i.e. revenues and other financing sources) and uses (i.e. expenditures and other financing uses) of current financial resources. This approach differs from the manner in which the governmental activities of the government-wide financial statements are prepared. Governmental fund financial statements therefore include a reconciliation with brief explanations to better identify the relationship between the government-wide statements and the statements for the general fund.

Basis of Accounting

Basis of accounting determines when transactions are recorded in the financial records and reported on the financial statements. Government-wide financial statements are prepared using the accrual basis of accounting. The general fund uses the modified accrual basis of accounting. Differences in the accrual and modified accrual basis of accounting arise in the recognition of revenue, in the recording of deferred inflows/outflows of resources, and in the presentation of expenses versus expenditures.

NOTE 2-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenues - Exchange and Nonexchange Transactions

Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value, is recorded on the accrual basis when the exchange takes place. On a modified accrual basis, revenue is recorded in the year in which the resources are measurable and become available. Available means that the resources will be collected within the current year or are expected to be collected soon enough thereafter to be used to pay liabilities of the current year. For the Corporation, available means expected to be received within sixty days of year-end.

Nonexchange transactions, in which the Corporation receives value without directly giving equal value in return, include grants, entitlements, and donations. Revenue from grants, entitlements, and donations is recognized in the year in which all eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the year when use is first permitted, matching requirements, in which the Corporation must provide local resources to be used for a specified purpose, and expenditure requirements, in which the resources are provided to the Corporation on a reimbursement basis. On the modified accrual basis, revenue from nonexchange transactions must also be available before it can be recognized.

Under the modified accrual basis, interest and grants revenue sources are considered to be both measurable and available at year-end.

Deferred Outflows/Inflows of Resources

In addition to assets, the statements of financial position will sometimes report a separate section for deferred outflows of resources. Deferred outflows of resources, represents a consumption of net position that applies to a future period and will not be recognized as an outflow of resources (expense/expenditure) until then.

In addition to liabilities, the statements of financial position report a separate section for deferred inflows of resources. Deferred inflows of resources represent an acquisition of net position that applies to a future period and will not be recognized as an inflow of resources (revenue) until that time.

Expenses/Expenditures

On the accrual basis of accounting, expenses are recognized at the time they are incurred.

The measurement focus of governmental fund accounting is on decreases in net financial resources (expenditures) rather than expenses. Expenditures are generally recognized in the accounting period in which the related fund liability is incurred, if measurable. Allocations of cost, such as depreciation and amortization, are not recognized in governmental funds.

NOTE 2-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Corporation considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

Assets Held for Disposition

Assets held for disposition represent properties obtained as a result of forfeiture, purchased by or donated to the Corporation. These properties are valued based upon the County Auditor's Evaluation, the purchase price plus any costs of maintenance, rehabilitation, or demolition of homes on the properties. The Corporation holds the properties until the property is either sold for ownership, sold for rehabilitation purposes, donated, or the structure on the property is demolished prior to disposition. Some properties on which a commercial or residential structure was demolished have been transferred to the Corporation. These parcels may also be donated, sold or transferred to governmental, non-profit and/or for profit entities. Furthermore, assets held for disposition may be inventoried and/or aggregated with contiguous parcels for future uses including, but not limited to, community improvements, residential and/or commercial development, and green space.

Capital Assets

The Corporation's only capital assets are general capital assets. General capital assets are capital assets which are associated with and generally arise from governmental activities. General capital assets are reported in the governmental activities column of the government-wide statement of net position but are not reported in the financial statements of the general fund.

All capital assets are capitalized at cost (or estimated historical cost) and updated for additions and retirements during the year. Donated capital assets are recorded at their fair market values as of the date received.

NOTE 2-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fund Balance

Fund balance is divided into five classifications based primarily on the extent to which the Corporation is bound to observe constraints imposed upon the use of the resources in the governmental funds. The classifications are as follows:

Nonspendable The nonspendable fund balance category includes amounts that cannot be spent because they are not in spendable form, or legally or contractually required to be maintained intact. The "not in spendable form" criterion includes items that are not expected to be converted to cash. It also includes the long-term amount of interfund loans, loans receivable, as well as property acquired for resale, unless the use of the proceeds from the collection of those receivables or from the sale of those properties is restricted, committed, or assigned.

Restricted Fund balance is reported as restricted when constraints placed on the use of resources are either externally imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments or is imposed by law through constitutional provisions.

Committed The committed fund balance classification includes amounts that can be used only for the specific purposes imposed by formal action (resolution) of the Board. Those committed amounts cannot be used for any other purpose unless the Board removes or changes the specified use by taking the same type of action (resolution) it employed to previously commit those amounts. Committed fund balance also incorporates contractual obligations to the extent that existing resources in the fund have been specifically committed for use in satisfying those contractual requirements.

Assigned Amounts in the assigned fund balance classification are intended to be used by the Corporation for specific purposes but do not meet the criteria to be classified as restricted or committed. In governmental funds other than the general fund, assigned fund balance represents the remaining amount that is not restricted or committed. In the general fund, assigned amounts represent intended uses established by the Board or a Corporation official delegated that authority, or by State Statute.

Unassigned Unassigned fund balance is the residual classification for the general fund and includes all spendable amounts not contained in the other classifications. The Corporation applies restricted resources first when expenditures are incurred for purposes for which either restricted or unrestricted (committed, assigned, and unassigned) amounts are available. Similarly, within unrestricted fund balance, committed amounts are reduced first followed by assigned, and then unassigned amounts when expenditures are incurred for purposes for which amounts in any of the unrestricted fund balance classifications could be used.

The Corporation applies restricted resources first when expenditures are incurred for purposes for which either restricted or unrestricted (committed, assigned, and unassigned) amounts are available. Similarly, within unrestricted fund balance, committed amounts are reduced first followed by assigned, and then unassigned amounts when expenditures are incurred for purposes for which amounts in any of the unrestricted fund balance classifications could be used.

NOTE 2-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Net Position

Net position represents the difference between all other elements in a statement of financial position. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction, or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use through external restrictions imposed by creditors, grantors or laws or regulations of other governments.

The Corporation applies restricted resources first when an expense is incurred for purposes for which both restricted and unrestricted net position are available.

Intergovernmental Revenue

The Corporation historically has received a portion of its operating income through Lake County. This money represents five percent of the total delinquent taxes, penalties, and interest collected by the County when received. The five percent is then distributed to the Corporation, upon the Corporation's request.

Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

Summary of Other Accounting Policies

Cash balances in banks as of December 31, 2019 was \$ 1,761,288. Federal depository insurance covers \$ 250,000 per institution and covered \$ 250,000 at December 31, 2019 at depositor institution. The uninsured balance as of December 31, 2019 was \$ 1,511,288.

The Corporation is exempt from taxation under Section 501(c)(3) of the Internal Revenue Code and accordingly, no provision for income taxes has been recorded in the accompanying financial statements.

Advertising costs are expensed when incurred. Advertising expense was \$ 1,669 in 2019.

The costs of various program services have been summarized on a functional basis. Accordingly, certain costs have been allocated among the program services benefited.

NOTE 3-CAPITAL ASSETS

A summary of changes in capital assets during 2019 follows:

	12/31/18	Addi	tions	Deletio	ons	12/31/19
Computer Equipment	\$ 5,639	\$	0	\$	0	\$ 5,639
Furniture & fixtures	1,318		879		0	2,197
Office Equipment	10,457		0		0	10,457
Less: Accumulated Depreciation	(12,011)	(2	.,194)		0	(14,205)
Governmental Activities Capital Assets, Net	\$ 5,403	\$ (1	,315)	\$	0	\$ 4,088

Depreciation of equipment is provided by using the straight-line method over the following estimated useful lives of the assets:

Machinery and equipment	3 – 10 years
Office equipment	5 – 7 years
Computers and software	5 – 10 years

Total depreciation of \$ 2,194 was expensed as of December 31, 2019.

NOTE 4-LEASED FACILITIES

Effective November 1, 2015, the Corporation entered into a new operating lease, which continues until 60 days after either party gives the other written notice of its intent to terminate the agreement. Monthly rent is \$ 450.

NOTE 5-DEBT

At March 10, 2015, Lake County Land Reutilization Corporation entered into a loan agreement with Cuyahoga HHF Acquisitions, LLC. The Corporation can borrow \$ 100 per request from the lender and the loan and related fees will be due and payable on the first to occur of (a) maturity date of the Project Loan, (b) the reimbursement of the Corporation's demolition and related expenses, (c) the transfer of the Premises securing the Project Loan by the Corporation to a third party, or (d) the occurrence and continuation of an Event of Default. As of December 31, 2019, the Corporation had \$ -0- due.

NOTE 6-RISK MANAGEMENT

The Corporation is exposed to various risks of loss related to torts, theft of, damage to, and construction of assets, injury and natural disasters. As of December 31, 2019, the Corporation did have adequate insurance coverage for those risks.

NOTE 7-RESTATEMENT

The 2018 financial statements have been restated to record additional lien receivables and intergovernmental program revenue. As a result, lien receivables and intergovernmental program revenue increased by \$56,089. The 2019 beginning of the year net position on the statement of activities and the 2019 beginning of the year fund balance on the Statement of Revenues, Expenditures and Changes in Fund Balance has been restated by \$56,089.

SUPPLEMENTARY INFORMATION LAKE COUNTY LAND REUTILIZATION CORPORATION SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - BUDGET (NON-GAAP BASIS) AND ACTUAL-GENERAL FUND FOR THE YEAR ENDED DECEMBER 31, 2019

	 Budget	 Actual	-	ariance with Budget Positive (Negative)
Revenues				
Intergovernmental	\$ 1,238,737	\$ 1,153,768	\$	(84,969)
Grants	180,000	130,291		(49,709)
Interest	 12,000	12,076		76
Total Revenues	 1,430,737	 1,296,135		(134,602)
Expenditures				
Professional and Contract Services	2,252,580	1,231,427		1,021,153
Program Administration	54,984	54,930		54
Total Expenditures	 2,307,564	 1,286,357		1,021,207
Net Change in Fund Balance	(876,827)	9,778		886,605
Fund Balance Beginning of Year	1,750,790	1,750,790		-
Fund Balance End of Year	\$ 873,963	\$ 1,760,568	\$	886,605

See accompanying notes to the supplementary information

LAKE COUNTY LAND REUTILIZATION CORPORATION NOTES TO SUPPLEMENTARY INFORMATION

BUDGETARY BASIS OF ACCOUNTING

Budgetary Process

The budgetary process that is followed by the Land Reutilization Corporation is for control purposes and is set forth in its Code of Regulations. At least Ten (10) days prior to the first regularly scheduled guarterly meeting in the Corporation's fiscal year, the Executive Director shall provide to the Board of Directors the annual budget for the fiscal year. The Board of Directors shall at the first regularly scheduled meeting or at another meeting called for the purpose, adopt the annual budget which shall govern the expenditures of the Corporation during the last three quarters of the fiscal year and first quarter of the following year to which such budget applies. On and after its commencement, the annual budget as adopted may be amended or supplemented by the Board of Directors as circumstances warrant. No binding monetary obligation of the Corporation shall be entered into unless there exists at the time in the applicable budget line item an unencumbered balance in an amount no less than lesser of (a) the amount of the monetary obligation to be incurred without either the amendment or supplement of such budget and line item by the Board of Directors and (b) the amount of the monetary obligation that will be due and payable in the fiscal year in which the monetary obligation is incurred. Nothing in this budgetary process shall be construed as prohibiting the Executive Director from approving the transfer of an unencumbered balance from any line item, account, or fund to a line item, account, or fund with respect to which an insufficient unencumbered balance exists when it is in the best interests of the Corporation to enter into the binding monetary obligation. In the event that due to unforeseen circumstances the annual budget has not been adopted and is not ready for adoption by the last day of the fiscal year immediately preceding the year of which such budget is to be effective, the Board of Directors may adopt a temporary budget governing fiscal matters for the next three months of the new fiscal year.

Budgetary Basis of Accounting

While the Land Reutilization Corporation is reporting financial position, results of operations and changes in fund balance on the basis of generally accepted accounting principles (GAAP), the budgetary basis is based upon accounting for certain transactions on a basis of cash receipts and disbursements. The Schedule of Revenues, Expenditures and Changes in Fund Balance - Budget (Non-GAAP Basis) and Actual presented for the general fund is presented on the budgetary basis to provide a meaningful comparison of actual results with the budget. The major differences between the budget basis and GAAP basis are:

1. Revenues are recorded when received in cash (budget basis) as opposed to when susceptible to accrual (GAAP basis).

2. Expenditures are recorded when paid in cash (budget basis) as opposed to when the liability is incurred (GAAP basis).

The following table summarizes the adjustments necessary to reconcile the GAAP basis statement to the budgetary basis statement for the general fund.

Net Change in Fund Balance For the Year Ended December 31, 2019

GAAP Basis	\$ (1,678,106)
Net Adjustment for Revenue Accruals	41,244
Net Adjustment for Expenditure Accruals	1,646,640
Budget Basis	\$ 9,778



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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY GOVERNMENT AUDITING STANDARDS

Lake County Land Reutilization Corporation Lake County 8 North State Street, Suite 215 Painesville, Ohio 44077

To the Board of Directors:

We have audited, in accordance with auditing standards generally accepted in the United States and the Comptroller General of the United States' *Government Auditing Standards*, the financial statements of the governmental activities and General Fund of the Lake County Land Reutilization Corporation, Lake County, Ohio (the Corporation) as of and for the years ended December 31, 2020 and 2019, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements and have issued our report thereon dated October 13, 2021.

Internal Control Over Financial Reporting

As part of our financial statement audit, we considered the Corporation's internal control over financial reporting (internal control) as a basis for designing audit procedures appropriate in the circumstances to the extent necessary to support our opinions on the financial statements, but not to the extent necessary to opine on the effectiveness of the Corporation's internal control. Accordingly, we have not opined on it.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, when performing their assigned functions, to prevent, or detect and timely correct misstatements. A *material weakness* is a deficiency, or combination of internal control deficiencies resulting in a reasonable possibility that internal control will not prevent or detect and timely correct a material misstatement of the Corporation's financial statements. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all internal control deficiencies that might be material weaknesses or significant deficiencies. Given these limitations, we did not identify any deficiencies in internal control that we consider material weaknesses. However, unidentified material weaknesses may exist.

Lake County Land Reutilization Corporation Lake County Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Required by *Government Auditing Standards* Page 2

Compliance and Other Matters

As part of reasonably assuring whether the Corporation's financial statements are free of material misstatement, we tested its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could directly and materially affect the financial statements. However, opining on compliance with those provisions was not an objective of our audit and accordingly, we do not express an opinion. The results of our tests disclosed no instances of noncompliance or other matters we must report under *Government Auditing Standards*.

Purpose of this Report

This report only describes the scope of our internal control and compliance testing and our testing results, and does not opine on the effectiveness of the Corporation's internal control or on compliance. This report is an integral part of an audit performed under *Government Auditing Standards* in considering the Corporation's internal control and compliance. Accordingly, this report is not suitable for any other purpose.

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Keith Faber Auditor of State Columbus, Ohio

October 13, 2021



LAKE COUNTY LAND REUTILIZATION CORPORATION

LAKE COUNTY

AUDITOR OF STATE OF OHIO CERTIFICATION

This is a true and correct copy of the report, which is required to be filed pursuant to Section 117.26, Revised Code, and which is filed in the Office of the Ohio Auditor of State in Columbus, Ohio.



Certified for Release 11/4/2021

88 East Broad Street, Columbus, Ohio 43215 Phone: 614-466-4514 or 800-282-0370